

OVERVIEW



Total Distribution 260,000 Frequency 5x

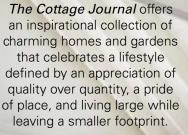
Digital Monthly Page Views 239,904 E-Newsletter Subscribers 72,726



INSTAGRAM Followers 349,823 Impressions 66,860,163 Engagements 4,015,460 Engagement Rate 6.0%

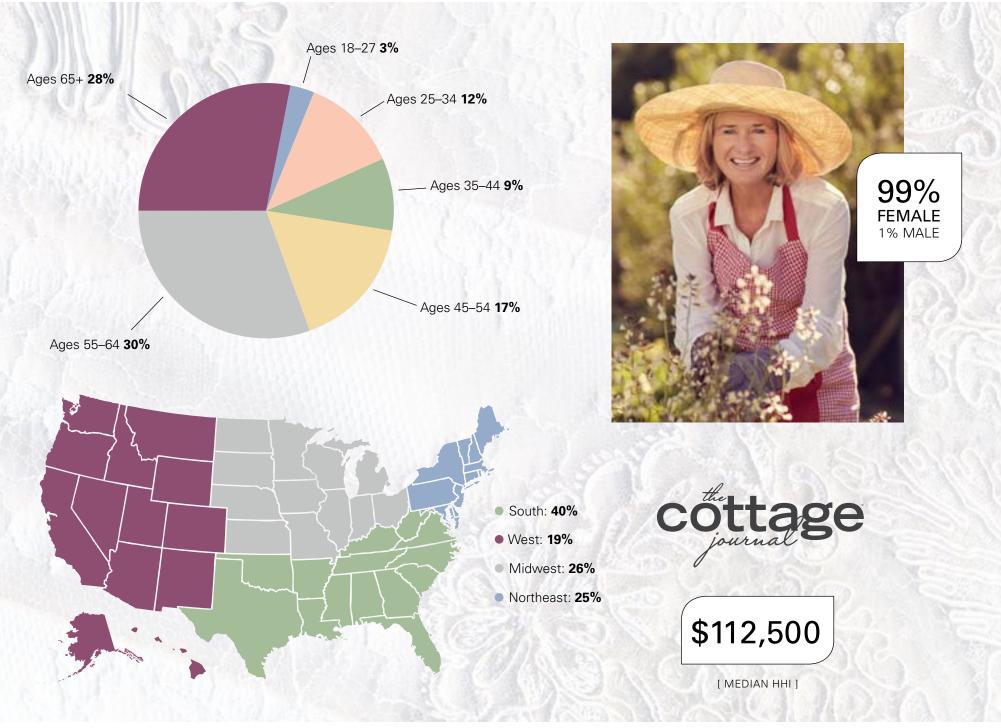
FACEBOOK Followers 51,157 Impressions 27,379,960 Engagements 2,658,144 Engagement Rate 9.7%

Sources—Print: Publisher's 2020 Statement of Ownership; Digital and Social: Google Analytics, based on Jan. 2020 to Nov. 2020 data.





AUDIENCE





78% read 4 out of the last 4 issues



83% rate *The Cottage Journal* among their favorite publications



98% get their remodeling and decorating inspiration from magazines

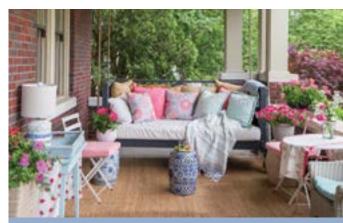


84% are active on social media

READER STATISTICS



70% Decorated their home based on a feature in *The Cottage Journal*



86% save entire issues

2021 EDITORIAL CALENDAR



Spring Materials Due 12/1 | On Sale 2/9

Summer Materials Due 2/9 | On Sale 4/13

Autumn Materials Due 5/11 | On Sale 7/13

Christmas Materials Due 9/1 | On Sale 11/2

Winter 2022 Materials Due 10/12 | On Sale 12/14 In addition to regular issues, *The Cottage Journal* offers special-issue publications, including *Country Cottage*, *French Cottage*, *Vintage Cottage*, *Autumn Cottage*, *Holiday Home*, *Country Cottage Christmas* and *Southern Cottage*



magine visiting charming cottages across the United States and Canada to find a host of delightful homeowners—all eager to share their style secrets and reveal the stories behind their most treasured collections.

Imagine stepping onto a porch and discovering a fresh garden tip or finding new ways to improve your green thumb. You start to breathe a little deeper and slower as you take time to enjoy the inspiration of your surroundings.

Chat with the travelers, just back from little-known resorts and weekend getaways. Hear about interesting artisans they met on their journey. Settle in with a cup of tea as you relax and learn the intimate story of how each piece is crafted.

Every issue of *The Cottage Journal* is just like that. A window to the creative, cozy, and always charming cottage lifestyle awaits season after season. The pages are packed with stunning photography and unmatched quality, truly showcasing the best of cottage style.

If you'd like to be a part of this one-of-a-kind magazine written by and for people like you . . . If you're passionate about the romance of the past, the spirit of the present, and the trends coming soon . . .Then welcome to *The Cottage Journal*!

Sincerely,

Cirly.

Editor, The Cottage Journal



PRINT MARKETING

The Cottage Journal was crafted to allow readers to slow down, unplug, and escape without distraction. Turning the pages is an experience readers can feel in the weight and texture of the paper in their hands and see in the compelling images and clean design.

Success is due to a loyal, trusting readership confident the publication will deliver every time. Combined with a commitment to a **30/70 ad-to-edit ratio**, it creates a targeted, expected environment for advertising.

Advertising Rates Cover 2, Page 1 \$21,000 Spread \$17,500 Full Page \$10,000 2/3 Page \$8,000 1/2 Page \$6,500 1/3 Page \$5,000 1/4 Page \$3,875 Cover 4 \$13,750

Ad Specs Trim Size 7.875" x 10.5" Full Page 8.125" x 10.75" (bleed only) 2/3 Page 4.5" x 9.375" 1/2 Page (H) 6.875" x 4.625" 1/3 Page (SQ) 4.5" x 4.625" 1/3 Page (V) 2.1875" x 9.375" 1/4 Page 3.375" x 4.625"

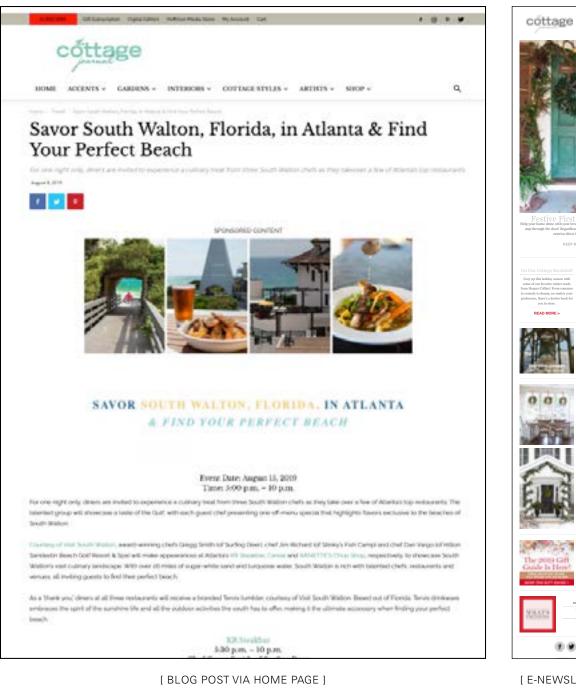
Digital Editions

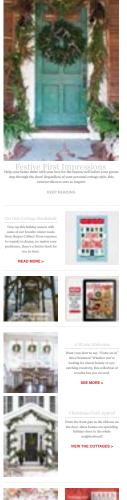
All advertisements run on digital editions at no additional charge. Option to include a hyperlink to direct readers to advertiser website.

Business Reply Card, Polybag, and Inserts Pricing available upon request; all business reply cards must accompany a minimum of a full-page advertisement.



DIGITAL MARKETING





6903





[E-NEWSLETTER AD]



Written by the editors of *The Cottage Journal*, digital placements allow content to travel to meet readers in the right place, through the right platform, at the right moment on their journey.

Leverage our deep expertise in engaging content creation, and get to know our passionate audience through custom digital and social placements timed to complement your internal marketing campaigns and drive web traffic.

ADVERTISING PLACEMENTS

Blog Post

- Advertiser logo
- 3+ images
- Links to advertiser website
- 300–500 words
- Option to embed video

E-Newsletter Ad

- 300x250 px ad
- Link to advertiser website
- GIF or JPEG accepted

DIGITAL MARKETING





Unplug, Unwind, and Relax on Pawleys Island

Take a second from your everyday, and find your perfect moment on Pawleys Island After the hustle and bustle of the holiday season, this unique Southern destin offers endless options to relax, refocus, and reset during the winter. Beautiful weather, smaller crowds, and stunning beachfront views combine for an idyllic and tranquil getaway. From delightful beaches and fine dining to outdoor fun and seasonal festivities, Pawleys Island promises an unforgettable experience.

BOOK YOUR TRIP TODAY!



Birmingham, AL 35243 Add us to your address book

date your preferences or unsubscribe from this lis



[SPONSORED E-NEWSLETTER]



[INSTAGRAM]



The Cottage Journal with Explore Brookhaven. ... Published by Courtney duQuesnay 0 - Paid Partnership - 3

Fresh air and fresh food come together for a one-of-a-kind outdoor event showcasing some of the best restaurants in Brookhaven, Georgia. Enjoy a tasting menu paired with specialty drinks, plus live music.

Limited tickets are available, so reserve them now through the link below! 21+ event.

https://j.mp/2H8Pwxy #stargrazing2020 #sponsored



[FACEBOOK]

ADVERTISING PLACEMENTS

Sponsored E-Newsletter

- Advertiser logo
- 3+ images
- Links to advertiser website
- Up to 300 words
- GIF accepted

Facebook

- Single image, series of 2-5 images, or short video
- Link to advertiser website
- Advertiser handle and hashtags
- Paid promotion included

Instagram

- Single image, series of 2-5 images, or short video
- Link to advertiser website in bio
- Advertiser handle and hashtags

Additional Opportunities

Social Media Platform Takeover Influencer Network Program Reader Sweepstakes

We accept third-party impression and click tracking pixels on digital placements. Sponsorship verbiage included in compliance with the Federal Trade Commission.



THE COTTAGE JOURNAL STYLE CORNER



The editors of *The Cottage Journal* have launched a special marketplace section to answer the most common question asked by readers: **What are your favorite products?**

It's no secret readers are constantly on the hunt for hidden gems and new finds. This new section will appear in each issue and feature up to two pages of beautiful, must-have products perfect for *The Cottage Journal* enthusiasts. This special section provides higher impact to our product partners.

Space in each issue is limited, guaranteeing your latest product is front and center for a targeted, engaged audience in your ideal demographic.

RATE \$900	SIZE 1/4 page
RATE \$1,620	SIZE 1/2 page

Extend your reach with digital and social media placements

Discounts available with purchase of a full year

BRANDED CONTENT



STORYMAKER

Hoffman Media's branded content division, StoryMaker, offers advertisers access to an in-house team of writers, designers, photographers, videographers, event planners, and content creators to help tell their story.

Promoting your custom program across multiple platforms provides for a complete, well-rounded opportunity to generate dynamic conversations with current and new customers in an editorial style.

OPPORTUNITIES

- Advertorial Content Co-Op Partnership Tipped Cover Test Kitchen Partnership Recipe Development
- Food and Prop Styling Photography Videography Custom Book Publishing Catalog Development and Production

SUBMITTING ARTWORK





For submitting Print Advertising:

For print ad creative 10MB or less, send directly to **Kimberly Lewis**, **klewis@hoffmanmedia.com**. We accept any size file via Dropbox or WeTransfer.

For submitting Digital Advertising:

Creative for custom content and digital placements should be directed to **Anna Portante**, **aportante@hoffmanmedia.com**.

ADVERTISING CONTACTS





Mary-Evelyn Dalton KY, MD, VA, DC, WV, NY publishing houses maryeveholder@comcast.net | 615.481.2595

Kathy Gross GA, FL, NC, SC, TN, NY kgross@hoffmanmedia.com | 203.505.8405

Katie Guasco AL, AR, LA, MS, TX kguasco@hoffmanmedia.com | 225.485.8830

Katie Hagan Direct Response ck-hagan@hotmail.com | 251.802.4994

Christy Chachere Lohmann AL, AR, LA, MS, TX christy.chachere@gmail.com | 985.705.1378

Kevin Masse CT, ME, MA, NH, RI, VT, CA, NY, OR, TX kmasse@hoffmanmedia.com | 716.860.8280

INFLUENCER PROGRAMS





Leveraging influencers allows us to tap into their creative voice and expertise to create content that is original, unique, and inspiring for your brand.

PROGRAM DETAILS

- Source the right influencers based on the brand's goals and provide our recommendations on which influencers we think are best
- Manage all contracting with the influencers
- Manage all content development, go-to marketing timing
- The brand is sent all content for review ahead of publishing
- Provide a full result report for the influencer programs that capture engagement and reach

HOLIDAY GIFT GUIDES



WHERE TO FIND IT: southernmarsh.com

Christmas.







whimsical wintry scenes that feel both classic and contemporary. The holiday ceramic stoneware is made in Portugal and is safe for use in the oven, microwave,



Readers are on the hunt for holiday gifts, recipes, and entertaining inspiration. Capitalize on this busy season with holiday offerings specifically geared to The Cottage Journal.

OPPORTUNITIES

- Print advertising in Holiday Gift Guide special section for the Christmas issue (also available for digital audience as a blog post)
- Holiday How-To IGTV videos
- Cooperative marketing campaigns with complementary product partners
- Social sweepstakes and gift giveaways
- Q4 Digital bundles, including editorial e-newsletter ads and social posts

Girls Life Application Study Bible (for ages 11–14) Boys Life Application Study Bible (for ages 11–14) Perfect for the tween girls in your life, this new edition of Girls Life Application Study Bible includes revemped A must-have resource for boys, the Boys Life Application Study Bible is filled with faith - and of Gars Life Application Study Bible includes revemped features and brand-new "Foundations for Your Fath" sections. The eight fun, full-color sections are designe to help girls learn more about the Bible and gain pract fath and relationship skills. They also focus on showing Application Study Isble is filled with faith - and character-building features to help boys understand the Christian faith. The issues addressed meet them right where they are, offering wisdom and insight that applies directly to their transitioning lives. The full-color "Foundations" nsight that girls what it means to follow Jesus and share their faith for Your Faith" sections with others. This one of a kind resource seeks to empower girls to draw address a number of significant topics that are important to know and LIFE closer to God and establish understand during their formative years healthy relationships with those around them WHERE TO FIND IT: WHERE TO FIND IT: Tvndale.com/LIFE ndale.com/LIFE Teen Life Application Study Bible Life Application Study Bible (for ages 14-17) (for ages 18 and up) The Teen Life Application Study Bible is packed with Today's best-selling study Bible - the Life Application material designed to meet the challenges of today's high school students. Combining traditional study Bible elements—like book introductions, textual Study Bible—has been updated and expande hundreds of new and revised Life Application ulad with personality profiles, and charts. This revised e also contains a "Christian Worker's Resource notes, personality profiles, maps, and teen-cent applicable features supplement to enhance applicable teatures focusing on real-life issues and stories of actual teens—the Teer Life Application Study Bible offers biblical nistry effectiveness This Bible is the perfect gift for friends and famil eeking to apply God's word to everyday life and practicality to today teen reality. s a wonderful resc ive yourself this : WHERE TO FIND IT WHERE TO FIND IT yndale.com/LIFE Tyndale.com/LIFi Study Bibli