# 2021 MEDIA KIT



# OVERVIEW





#### Print Total Distribution 110,000 Frequency 7x

Digital Monthly Page Views 252,242 E-Newsletter Subscribers 72,516

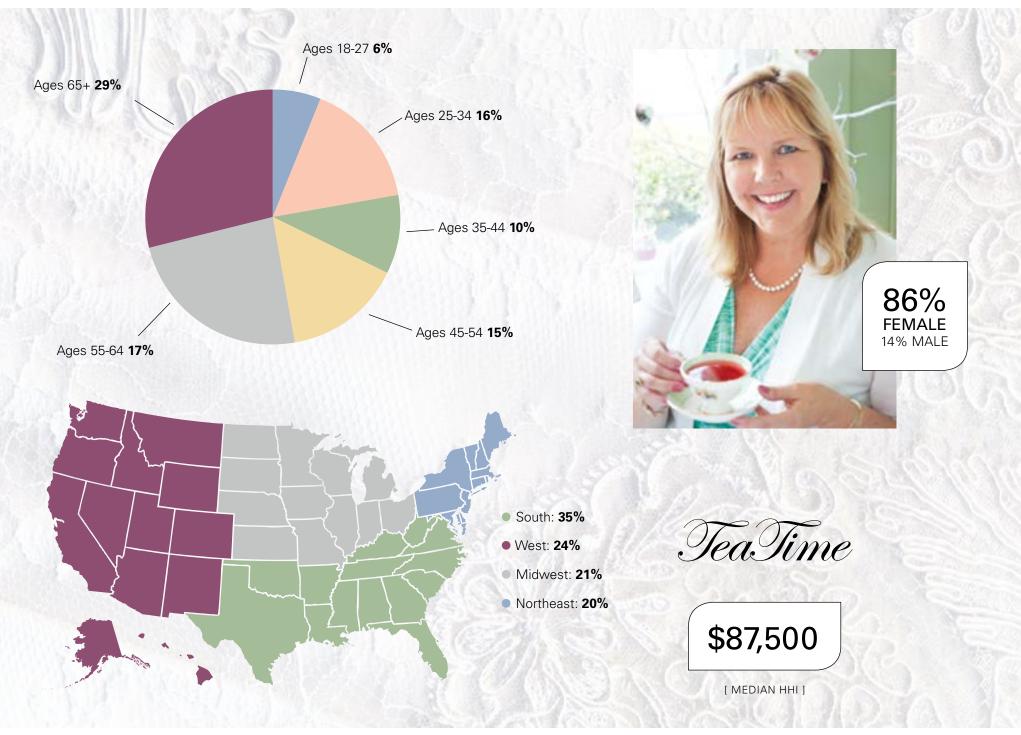


INSTAGRAM Followers 81,947 Impressions 9,962,445 Engagements 1,034,008 Engagement Rate 10.4% FACEBOOK Followers 60,438 Impressions 14,899,446 Engagements 1,943,510 Engagement Rate 13.0%



Sources—Print: Publisher's 2020 Statement of Ownership; Digital and Social: Google Analytics, based on Jan. 2020 to Nov. 2020 data.

# AUDIENCE



# READER STATISTICS



82% save entire issues





62% requested information on or purchased a product advertised in *TeaTime* 



51% spend over 1 hour reading an issue



66% have been readers for 4+ years



81% are active on social media



76% rate *TeaTime* as excellent, when compared to other publications they read

# 2021 EDITORIAL CALENDAR



Materials Due 11/20 | On Sale 2/9

Weddings and Family Materials Due 1/21 | On Sale 4/6

Materials Due 3/18 | On Sale 6/1

Materials Due 5/27 | On Sale 8/10

Materials Due 7/29 | On Sale 10/12

Jan | Feb 2022 — French Materials Due 10/7 | On Sale 12/21

TeaTime offers special-issue French Teatime and



ward-winning TeaTime magazine boasts an engaged readership who are enchanted by L the many aspects of tea culture. Reading each bimonthly issue cover to cover (including advertisements), they soak in our educational articles and informative columns, find inspiration in our lovely table settings and bespoke menus for afternoon tea, and relish the expert tea pairings we provide.

Beginning with the March/April 2021 issue, the magazine will have an increased page count of 96 plus covers for a total of 100 pages. We are excited to be

able to showcase our beautiful full-color photography in those additional pages by expanding and enhancing many of our regular features. Contributing editors Jane Pettigrew, James Norwood Pratt, and Bruce Richardson as well as our own talented staff and other gifted writers will provide more must-read content for tea lovers.

The March/April 2021 issue, TeaTime's 100th regular one, will be decked out for springtime festivities and will feature a special look back at the publication's history and notable milestones. Weddings and families will be the focus of the May/June issue, while our July/August issue will be properly steeped in all things British. The hues and flavors of autumn will permeate our September/October issue, and we will celebrate the holidays with a variety of afternoon teas and our annual gift guide in our November/December issue. To ring in 2022, our January/February issue will fête the charms of France-from fabulous fare and favorite tea blends to exquisite porcelains and enchanting venues for tea.

I look forward to welcoming you to the pages of *TeaTime* in 2021 as we celebrate the wonderful world of tea together.

Cheers. Editor, TeaTime



# PRINT MARKETING

**TeaTime** allows enthusiasts to slow down, unplug, and escape with their favorite cup of tea. Turning the pages is an experience readers can feel in the weight and texture of the paper in their hands, taste in the mouthwatering recipes and tea pairings, and see in the compelling images and clean design.

Success is due to a loyal, trusting readership confident the publication will deliver every time. Combined with a commitment to a **30/70 ad-to-edit ratio**, it creates a targeted, expected environment for advertising.

Advertising Rates Cover 2, Page 1 \$9,240 Spread \$7,700 Full Page \$4,400 2/3 Page \$3,520 1/2 Page \$2,860 1/3 Page \$2,200 1/4 Page \$1,705 Cover 4 \$6,050

Ad Specs Trim Size 7.875" × 10.5" Full Page 8.125" × 10.75" (bleed only) 2/3 Page 4.5" × 9.375" 1/2 Page (H) 6.875" × 4.625" 1/3 Page (SQ) 4.5" × 4.625" 1/3 Page (V) 2.1875" × 9.375" 1/4 Page 3.375" × 4.625"

#### **Digital Editions**

All advertisements run on digital editions at no additional charge. Option to include a hyperlink to direct readers to advertiser website.

Business Reply Card, Polybag, and Inserts Pricing available upon request; all business reply cards must accompany a minimum of a full-page advertisement.





[WEB AD ]



[ BLOG POST VIA HOME PAGE ]



[ E-NEWSLETTER AD ]

# 6760

# DIGITAL MARKETING



Written by the editors of **TeaTime**, digital placements allow content to travel to meet readers in the right place, through the right platform, at the right moment on their journey.

Leverage our deep expertise in engaging content creation, and get to know our passionate audience through custom digital and social placements timed to complement your internal marketing campaigns and drive web traffic.

# **ADVERTISING PLACEMENTS**

#### **Blog Post**

- Advertiser logo
- 3+ images
- Links to advertiser website
- 300–500 words
- Option to embed video

#### **E-Newsletter Ad**

- 300x250 px ad
- Link to advertiser website
- GIF or JPEG accepted

# DIGITAL MARKETING



Discover the latest selection at The Cozy Corner, a fun partnership between Kensington Books and TeaTrime. It's an inviting place where mystery authors share delicious tea recipes, interesting tips, and other exciting tibbls from the works of their sleuths. Get the latest content online and in issues of TeaTrime!

BROWSE THE GALLERY



Goodnight Moo by Mollie Cox Bryan

In Molie cox Bryan's newest book, discover welcoming Shenandah Springs, Vognis, he boocid and Irow where Bryan Mak-Nister keeps coxe, frums cheeses—and is shaper than the ripest Cheddar when it comes to solving mysteries. But when a mysteriosa tarden coxe suspiciously like mudier, Bryan supects someone is up to no-Gouda. This book is the perfect reason to make Lennon DI Courtume Standhesters and steps pat of your favorite autumn tes to erjoy this delightut mystery.





Digging Up the Remains by Julia Henry

In Julia Henry's newest book, a festive fail is in full swing in Goosebush, Massachusetts, but when a anopy reporter is felied by foul play, it's up to protagonist III) and her Graden Squad to spook out a killer. This captivating book is the perfect excuse to steep a cup of your favorite tea, pull together an asortment of teatime sweets, and take a seal in your favorite chair. Don't forget to enive couclave fail advactments to far tom the authort

READ MORE





#### [INSTAGRAM]

Published by Janece Maze (9) - Paid Partnership - O

Get acquainted with our latest Cozy Corner mystery! In Kristen Weiss' new book, a poetry slam at a bakery ends on a sour note when a professor is found murdered mere moments after being accused of plagiarism. The case is as tough as an overworked crust, and the amateur detectives are only coming up with scraps. If they don't catch the killer soon, the town's reputation could crumble. Enjoy an exclusive Chocolate Cream Pie recipe to pair with this intriguing book and a cup of your favorite tea. http://bit.ly/37CNhKC



#### **ADVERTISING PLACEMENTS**

#### **Sponsored E-Newsletter**

- Advertiser logo
- 3+ images
- Links to advertiser website
- Up to 300 words
- GIF accepted

#### Facebook

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- Single image, series of 2–5 images, or short video
- Link to advertiser website
- Advertiser handle and hashtags
- Paid promotion included

#### Instagram

- Single image, series of 2–5 images, or short video
- Link to advertiser website in bio
- Advertiser handle and hashtags

#### **Additional Opportunities**

Social Media Platform Takeover Influencer Network Program Reader Sweepstakes

We accept third-party impression and click tracking pixels on digital placements. Sponsorship verbiage included in compliance with the Federal Trade Commission.

[SPONSORED E-NEWSLETTER]

# TEATIME DELIGHT





The editors of *TeaTime* have launched a special marketplace section to answer the most frequent question asked by readers: **What are your favorite products?** 

It's no secret readers are constantly on the hunt for hidden gems and new finds. This new section will appear in each issue and feature up to two pages of beautiful, must-have products perfect for *TeaTime* enthusiasts. This special section provides higher impact to our product partners.

Space in each issue is limited, guaranteeing your latest product is front and center for a targeted, engaged audience in your ideal demographic.

RATE <b>\$550</b>	SIZE 1/4 page
RATE <b>\$990</b>	SIZE 1/2 page

Extend your reach with digital and social media placements

Discounts available with purchase of a full year

# BRANDED CONTENT



# STORYMAKER

Hoffman Media's branded content division, StoryMaker, offers advertisers access to an in-house team of writers, designers, photographers, videographers, event planners, and content creators to help tell their story.

Promoting your custom program across multiple platforms provides for a complete, well-rounded opportunity to generate dynamic conversations with current and new customers in an editorial style.

# **OPPORTUNITIES**

- Advertorial Content Co-Op Partnership Tipped Cover Test Kitchen Partnership Recipe Development
- Food and Prop Styling Photography Videography Custom Book Publishing Catalog Development and Production

# SUBMITTING ARTWORK





# For submitting Print Advertising:

For print ad creative 10MB or less, send directly to **Samantha Sullivan**, **ssullivan@hoffmanmedia.com**. We accept any size file via Dropbox or WeTransfer.

### For submitting Digital Advertising:

Creative for custom content and digital placements should be directed to **Anna Portante**, **aportante@hoffmanmedia.com**.

# ADVERTISING CONTACTS



TeaTime

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# EVENTS





As an industry authority, Hoffman Media offers our advertising partners category-exclusive sponsorships with multi-platform exposure and high customer engagement for signature events and reader getaways throughout the year. Whether it be educational opportunities or just a chance to unwind, each Hoffman Media brand has specific events that directly align with your target market.

These immersive experiences can include promotional opportunities for your brand, such as product sampling and tasting, product sales on-site, gift bag inclusion, prominent logo placement, event promotion, event tickets, and relationship building.

#### SIGNATURE TEATIME EVENTS

- Large gatherings hosted in enchanting stateside destinations
- More intimate international sojourns

Check with your sales rep about event partnership opportunities or media partnerships for your own event initiatives.

Options for virtual or in-person events will be included in 2021.

# INFLUENCER PROGRAMS



TeaTime

Leveraging influencers allows us to tap into their creative voice and expertise to create content that is original, unique, and inspiring for your brand.

#### **PROGRAM DETAILS**

- Source the right influencers based on the brand's goals and provide our recommendations on which influencers we think are best
- Manage all contracting with the influencers
- Work with the influencers to ideate and concept recipes that inspire their community
- If recipes are utilized, Hoffman Media will test each recipe as if it were our own to make sure it works for the end consumer
- Manage all content development, go-to marketing timing
- The brand is sent all content for review ahead of publishing
- Provide a full result report for the influencer programs that captures engagement and reach

# HOLIDAY GIFT GUIDES







TeaTime

Readers are on the hunt for holiday gifting, recipes, and entertaining inspiration. Capitalize on this busy season with holiday offerings specifically geared to *TeaTime*.

#### **OPPORTUNITIES**

- Print advertising in Holiday Gift Guide special section for the Nov/Dec issue (also available for digital audience as a blog post)
- Cooperative marketing campaigns with complementary product partners, such as *12 Days of Cookies* and *Holiday How-To* IGTV cooking classes
- Social sweepstakes and gift giveaways
- Q4 Digital bundles, including editorial e-newsletter ads and social posts