

RECIPES IN EACH ISSUE



Print **Total Distribution 50,000** Frequency 6x

Digital Monthly Page Views 445,213 E-Newsletter Subscribers 43,554

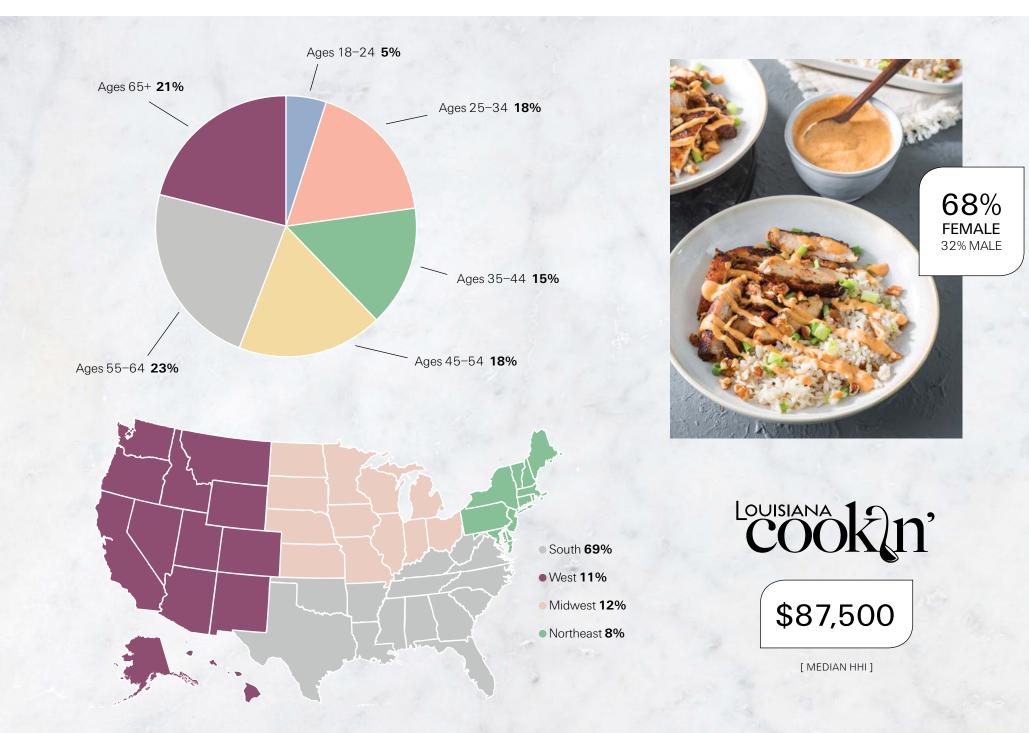
Social P 2





Followers 442,159





READER STATISTICS







52% have been readers for 4+ years



96% purchased a specialty ingredient for a recipe



76% are active on social media



63% save entire issues



72% purchased a product written about or advertised in *Louisiana Cookin'*

2021 EDITORIAL CALENDAR



March | April — Crawfish

Materials Due 12/18 | On Sale 2/9

May | June — LA 31

Materials Due 2/19 | On Sale 4/13

July | Aug — Eat Local

Materials Due 4/23 | On Sale 6/15

Sept | Oct — Chefs to Watch

Materials Due 6/21 | On Sale 8/10

Nov | Dec — Holiday

Materials Due 8/20 | On Sale 10/12

Jan | Feb 2022 — Mardi Gras

Materials Due 10/22 | On Sale 12/14





Louisiana Cookin' celebrates the unique cuisine, culture, and travel destinations of the Bayou State. Published six times a year, the magazine has a dedicated following of subscribers who are passionate about Louisiana's culinary traditions.

Our January/February issue gets the good times rolling with recipes worthy of any Mardi Gras celebration. March/April is an homage to Louisiana's crawfish season, with plenty of new recipes featuring the tasty crustaceans. May/June explores Louisiana's backwaters,

main streets, and more with our annual travel issue. July/August offers new ways with Louisiana's plentiful produce and world-class seafood, and September/ October showcases some of the most talented chefs throughout Louisiana with our annual class of Chefs to Watch. Celebrate the splendor of the holiday season with the heartwarming recipes in our November/December issue.

Each issue is packed with authentic recipes and modern interpretations in columns such as Light & Fresh, In Season, Quick & Easy, and Local Pantry. In Afield & Afloat, renowned chef John Folse shares his wealth of knowledge about cooking with wild game and seafood throughout the seasons. Beyond recipes, Spillin' the Beans keeps readers up-to-date on all the restaurant openings and food news they need to know about, and Louisiana's Best rounds up a few of our favorite spots throughout the Bayou State for beignets, brunch, gumbo, and more. This next year is certain to serve up plenty of fresh inspiration, and I look forward to introducing you to our publication and readers.

Sincerely,

Caitlin Watzke

Editor, Louisiana Cookin'

Caitlin Watzke

PRINT MARKETING



Louisiana Cookin' invites readers to slow down, unplug, and escape to the Bayou State without distraction. Turning the pages is an experience readers can feel in the weight and texture of the paper in their hands, taste in the mouthwatering recipes, and see in the compelling images and clean design.

Success is due to a loyal, trusting readership confident the publication will deliver every time. Combined with a commitment to a **30/70 ad-to-edit ratio**, it creates a targeted, expected environment for advertising.

ADVERTISING RATES

Cover 2, Page 1 \$6,720

Spread \$5,600

Full Page \$3,200

2/3 Page \$2,560

1/2 Page \$2,080

1/3 Page \$1,600

1/4 Page \$1,240

Cover 4 \$4,400

AD SPECS

Trim Size 7.875" x 10.5"

Full Page 8.125" x 10.75"

(bleed only) **2/3 Page** 4.5" x 9.375"

1/2 Page (H) 6.875" x 4.625"

1/3 Page (SQ) 4.5" x 4.625"

1/3 Page (V) 2.1875" x 9.375"

1/4 Page 3.375" x 4.625"

DIGITAL EDITIONS

All advertisements run on digital editions at no additional charge.

Option to include a hyperlink to direct readers to advertiser website.

BUSINESS REPLY CARD, POLYBAG, AND INSERTS

Pricing available upon request; all business reply cards must accompany a minimum of a full-page advertisement.







[BLOG POST VIA HOME PAGE]



Written by the editors of *Louisiana Cookin*′, digital placements allow content to travel to meet readers in the right place, through the right platform, and at the right moment on their journey.

Leverage our deep expertise in engaging content creation, and get to know our passionate audience through custom digital and social placements timed to complement your internal marketing campaigns and drive web traffic.

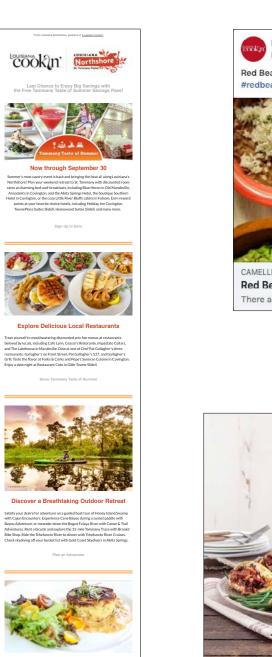
ADVERTISING PLACEMENTS

Blog Post

- · Advertiser logo
- · 3+ images
- · Links to advertiser website
- · 300-500 words
- · Option to embed video

E-Newsletter Ad

- · 300x250 px ad
- · Link to advertiser website
- · GIF or JPEG accepted





[FACEBOOK]



[INSTAGRAM]

ADVERTISING PLACEMENTS

Sponsored E-Newsletter

- Advertiser logo
- · 3+ images
- · Links to advertiser website
- · Up to 300 words
- · GIF accepted

Facebook

- Single image, series of 2–5 images, or short video
- · Link to advertiser website
- · Advertiser handle and hashtags
- · Paid promotion included

Instagram

- Single image, series of 2–5 images, or short video
- · Link to advertiser website in bio
- $\boldsymbol{\cdot}$ Advertiser handle and hashtags

Additional Opportunities

Social Media Platform Takeover Influencer Network Program Reader Sweepstakes

We accept third-party impression and click tracking pixels on digital placements. Sponsorship verbiage included in compliance with the Federal Trade Commission.

Get a Chance to Win an Exclusive

Private Excursion or Dinner



COOKIN'

The editors of *Louisiana Cookin'* have launched a special marketplace section to answer the most common question asked by readers:

What are your favorite products?

It's no secret readers are constantly on the hunt for hidden gems and new finds. This new section will appear in each issue and feature up to two pages of beautiful, must-have products perfect for *Louisiana Cookin'* enthusiasts. This special section provides higher impact to our product partners.

Space in each issue is limited, guaranteeing your latest product is front and center for a targeted, engaged audience in your ideal demographic.

RATE **\$500** SIZE **1/4** page RATE **\$900** SIZE **1/2** page

Extend your reach with digital and social media placements

Discounts available with purchase of a full year



STORYMAKER

Hoffman Media's branded content division, StoryMaker, offers advertisers access to an in-house team of writers, designers, photographers, videographers, event planners, and content creators to help tell their story.

Promoting your custom program across multiple platforms provides for a complete, well-rounded opportunity to generate dynamic conversations with current and new customers in an editorial style.

OPPORTUNITIES

Advertorial Content
Co-Op Partnership
Tipped Cover
Test Kitchen Partnership
Recipe Development

Food and Prop Styling
Photography
Videography
Custom Book Publishing
Catalog Development
and Production

SUBMITTING ARTWORK





For submitting Print Advertising:

For print ad creative 10MB or less, send directly to **Kimberly Lewis**, **klewis@hoffmanmedia.com**. We accept any size file via Dropbox or WeTransfer.

For submitting Digital Advertising:

Creative for custom content and digital placements should be directed to **Gretchen Norris**, **gnorris@hoffmanmedia.com**.





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COOK n'

As an industry authority, Hoffman Media offers our advertising partners category-exclusive sponsorships with multi-platform exposure and high customer engagement for signature events and reader getaways throughout the year. Whether it be educational opportunities or just a chance to unwind, each Hoffman Media brand has specific events that directly align with your target market.

These immersive experiences can include promotional opportunities for your brand, such as product sampling and tasting, product sales on-site, gift bag inclusion, prominent logo placement, event promotion, event tickets, and relationship building.

SIGNATURE LOUISIANA COOKIN' EVENTS

For nearly 20 years, *Louisiana Cookin'* has awarded up-and-coming culinary stars the highly coveted Chefs to Watch designation. The celebration

crosses print and digital platforms to introduce foodie enthusiasts to chefs spicing up the state. It all culminates in a special six-course dinner where honored chefs give a sellout crowd a taste of what's ahead in the Louisiana culinary scene.

Check with your sales rep about event partnership opportunities or media partnerships for your own event initiatives.



Options for virtual or in-person events will be included in 2021.





Leveraging influencers allows us to tap into their creative voice and expertise to create content that is original, unique, and inspiring for your brand.

PROGRAM DETAILS

- Source the right influencers based on the brand's goals and provide our recommendations on which influencers we think are best
- · Manage all contracting with the influencers
- Work with the influencers to ideate and concept recipes that inspire their community
- If recipes are utilized, Hoffman Media will test each recipe as if it were our own to make sure it works for the end consumer
- · Manage all content development, go-to marketing timing
- · The brand is sent all content for review ahead of publishing
- Provide a full result report for the influencer programs that capture engagement and reach





The Oyster Bed Le Grande Pro Package

Help your favorite foode step up their grilling game with the Le Grande Pro Package from The Oyster Bed. The version of The Oyster Bed has 12 individual cooking wells and a large reservoir to collect all the succulent juices. With its lightweight yet durable build, the Oyster Bed cooks and retains heats like cast iron, making grilling and baking a breeze. The Le Grande is not only ideal for cooking oysters but is also great for cooking your favorite meat and poultry dishes.

Exclusive offer: Enter coupon code LACOOKIN for 15% off your purchase.

WHERE TO FIND IT: theoysterbed.com



Southern Marsh Highland Alpaca Blanket in Light Gray

Give the gift of warmth to your loved ones this holiday season with the Highland Alpaca Blanket from Southern Marsh. With its ultrasoft fleece lining, this copy blanket will become your go-to for those chilly winter days spent snuggled up next to the fireplace. With its texturized yet classic look and special details, this blanket exudes comfort and is a timeless gift fit for everynee on your list.

WHERE TO FIND IT: southernmarsh.com



Burgers' Smokehouse Bacon Connoisseurs Sampler

If you know someone who is obsessed with bacon, this mouthwatering gift sampler is the best way to share the love and flavor. With six packages of handcrafted artisanal bacon—including Cquin Style Country Bacon—this gift set is certain to delight the bacon lover in your life and make for a verta delicious holiday. Whigh the same recipe since the baginning, each variety is made with simple ingredients and decades—old processes, ensuring the utmost quality.

WHERE TO FIND IT: smokehouse.com under Country Bacon



Stone Mountain Pecan Company Party Pleaser Gift Tin

Shelled and packed in small-town Monroe, Georgia, these buttery nuts are the ultimate holiday treat. This Party Pleaser Gift Tin is filled to the brim with honey-roasted peanuts alongside roasted and salted cashews, pecans, pistachios, and more.

WHERE TO FIND IT: stone mountain pecan.com



Readers are on the hunt for holiday gifts, recipes, and entertaining inspiration. Capitalize on this busy season with holiday offerings specifically geared to *I ouisiana Cookin'*

OPPORTUNITIES

- Print advertising in Holiday Gift Guide special section for the Nov/Dec issue (also available for digital audience as a blog post)
- Cooperative marketing campaigns with complementary product partners, such as 12 Days of Cookies and Holiday How-To IGTV cooking classes
- · Social sweepstakes and gift giveaways
- Q4 Digital bundles, including editorial e-newsletter ads and social posts