2021 MEDIA KIT

# Paula Barrish Barrish

# OVERVIEW

Cooking with Paula Deen invites readers into Paula Deen's home to experience what she holds dear: family, friends, and delicious Southern food. We embrace and celebrate traditional values and less-complicated times, when love and caring were shared over comforting food and conversation.

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# Paula .



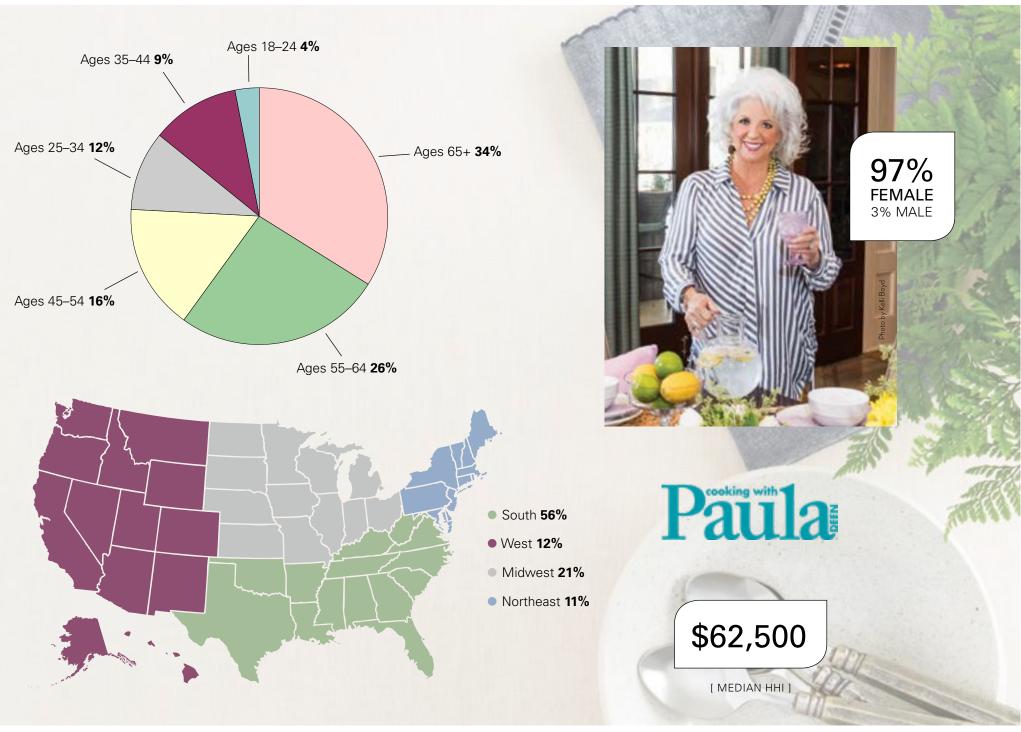
Print Total Distribution 200,000 Frequency 7x

Digital Monthly Page Views 231,009 E-Newsletter Subscribers 206,753



Sources—Print: Publisher's 2020 Statement of Ownership; Digital and Social: Google Analytics, based on Jan. 2020 to Nov. 2020 data.

# AUDIENCE



Sources—Print: Publisher's 2020 Statement of Ownership; Digital and Social: Google Analytics, based on Nov. 2020 data.





88% say Paula Deen is their favorite cooking celebrity



65% have been readers for more than 4 years



65% prepare recipes from scratch



**60%** get their recipes from magazines or cookbooks



78% regularly visit the *Cooking with Paula Deen* website

# 2021 EDITORIAL CALENDAR



March | April — Spring Materials Due 12/16 | On Sale 2/18

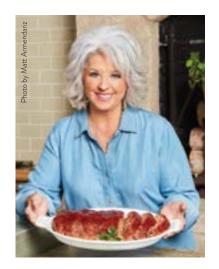
May | June — Early Summer Materials Due 2/18 | On Sale 4/14

July | Aug — Late Summer Materials Due 4/14 | On Sale 6/9

Sept — Early Fall Materials Due 6/2 | On Sale 7/28 Oct — Late Fall Materials Due 7/14 | On Sale 9/8

Nov | Dec — Holidays Materials Due 8/11 | On Sale 10/6

Jan | Feb 2022 — Winter Comfort Materials Due 10/14 | On Sale 12/8



or many years I've been blessed to share a piece of my heart and soul through the pages of *Cooking with Paula Deen*. I truly believe that food has a way of bringing people together, and this magazine is a testament to that. It welcomes readers into my home to experience what I hold most dear: family, friends, and delicious Southern food.

In every issue of *Cooking with Paula Deen*, you can expect to find family-friendly recipes that are both delicious and approachable. I always include five easy and accessible

meals with time-saving tips and a shopping list to help get you through those busy weeknights. I also make use of my trusty cast-iron skillet, humble slow cooker, and handy-dandy air fryer to create delicious dishes that I know your family will just gobble up. Y'all know I love my sweet sons, Bobby and Jamie, so of course, they're part of each issue, sharing useful recipes and dinnertime tips that work well for their families. No matter which column or feature you turn to, tasty, seasonal dishes are sure to follow.

I have a feeling that 2021 is going to be what you make it, so let's make it special by celebrating traditional values and remembering simpler times. And if we can make memories over comforting food and conversation, well, that's even better. With down-home recipes at the ready, my hope is that each and every issue of *Cooking with Paula Deen* magazine inspires y'all to cook your way through the year with full hearts and full bellies.

Love and Best Dishes,

# PRINT MARKETING



The success of *Cooking with Paula Deen* is due to a loyal, trusting readership who are confident the publication will deliver every time. Combined with a commitment to a *30/70 ad-to-edit ratio*, it creates a targeted, expected environment for advertising.

Advertising Rates Cover 2, Page 1 \$15,120 Spread \$12,600 Full Page \$7,200 2/3 Page \$5,760 1/2 Page \$4,680 1/3 Page \$3,600 1/4 Page \$2,790 Cover 4 \$9,900

Ad Specs Trim Size 7.875" x 10.5" Full Page 8.125" x 10.75" (bleed only) 2/3 Page 4.5" x 9.375" 1/2 Page (H) 6.875" x 4.625" 1/3 Page (SQ) 4.5" x 4.625" 1/3 Page (V) 2.1875" x 9.375" 1/4 Page 3.375" x 4.625"

### **Digital Editions**

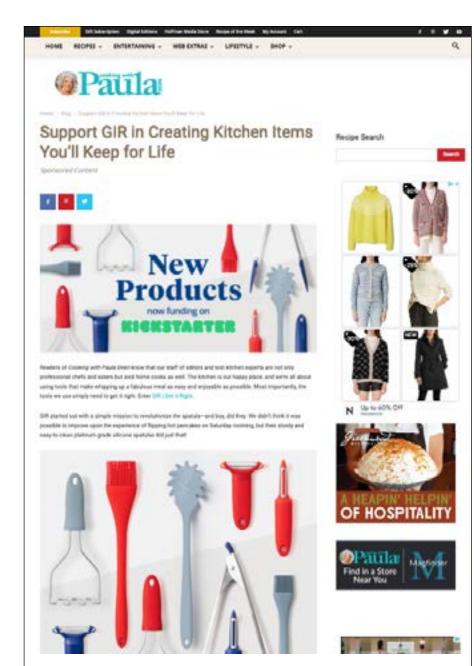
All advertisements run on digital editions at no additional charge. Option to include a hyperlink to direct readers to advertiser website.

Business Reply Card, Polybag, and Inserts Pricing available upon request; all business reply cards must accompany a minimum of a full-page advertisement.



Frequency pricing and custom-program proposals available upon request. All rates are net.





[ BLOG POST VIA HOME PAGE ]







WHATSCOOKIN







Lasy FALLOWEEN I FEAST FOR KIGS Homemade goodies give Halloween an extra-special flat. These recipes will teach you how to make fun themed treats for the kids in your life! VIEW RECIPES





Written by the editors of *Cooking with Paula Deen*, digital placements allow content to travel to meet readers in the right place, through the right platform, at the right moment on their journey. Leverage our deep expertise in engaging content creation and get to know our passionate audience through custom digital placements timed to complement your internal marketing.

### **ADVERTISING PLACEMENTS**

### **Blog Post**

- Advertiser logo
- 3+ images
- Links to advertiser website
- 300-500 words
- Option to embed video

### **E-Newsletter Ad**

- 300x250 px ad
- Link to advertiser website
- GIF or JPEG accepted

[ E-NEWSLETTER AD ]





Though it might be hard to believe right now, the autumn months are just around the corner. And when those first hints of a chill hit the air, bere's nothing we low more than cozying up to a homey fail supper. Borous points if it's on the table quickly!

McGran, It cooks delicious meaks in under an hour using a convection steam romment that keeps meaks healthy, tender, and full of flavor. We developed Chicken Breast with Bacon-Cranberry Stuffing with fall flavors in mind and Cancooker is the perfect vessel to make this simple supper come to life.

he CanCooker's latched lid locks in heat and steam, making fast work of cooking raw ingredients. It can be used indoors or outdoors on virtually any cooktop.

htweight CanCooker's CeramaCan has a non-stick, durable, and food-safe ng that makes for easy and FAST cleanup. It can be washed with soap or by mply adding an inch of water back to the can and bringing it to a steam.

With the capacity to prepare 8 to 10 servings in a single session, CanCooker is the easy, convenient solution you need to make back-to-sch

e love the CanCooker so much, we're hosting a special giveaway!

ar your chance to win a CanCooker Signature Series, CanCooker Volume II, and a one-year subscription to one of the following Louisions Cookin', Cooking with Paula Deen, or Taste of the South.

The giveaway ends August 13. Good luck!



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# DIGITAL MARKETING

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### **ADVERTISING PLACEMENTS**

### **Sponsored E-Newsletter**

- Advertiser logo
- 3+ images
- Links to advertiser website
- Up to 300 words
- GIF accepted

We accept third-party impression and click tracking pixels on digital placements. Sponsorship verbiage included in compliance with the Federal Trade Commission.

# MARKETPLACE





The editors of *Cooking with Paula Deen* have launched a special marketplace section to answer the most frequent question asked by readers: **What are your favorite products?** 

It's no secret readers are constantly on the hunt for hidden gems and new finds. This new section will appear in each issue and feature up to two pages of beautiful, must-have products perfect for *Cooking with Paula Deen* enthusiasts. This special section provides higher impact to our product partners.

Space in each issue is limited, guaranteeing your latest product is front and center for a targeted, engaged audience in your ideal demographic.

RATE <b>\$675</b>	SIZE 1/4 page
RATE <b>\$1,215</b>	SIZE 1/2 page

Extend your reach with digital and social media placements

Discounts available with purchase of a full year

# BRANDED CONTENT



# STORYMAKER

Hoffman Media's branded content division, StoryMaker, offers advertisers access to an in-house team of writers, designers, photographers, videographers, event planners, and content creators to help tell their story.

Promoting your custom program across multiple platforms provides for a complete, well-rounded opportunity to generate dynamic conversations with current and new customers in an editorial style.

### **OPPORTUNITIES**

- Advertorial Content Co-Op Partnership Tipped Cover Test Kitchen Partnership Recipe Development
- Food and Prop Styling Photography Videography Custom Book Publishing Catalog Development and Production

# SUBMITTING ARTWORK





### For submitting Print Advertising:

For print ad creative 10MB or less, send directly to **Kimberly Lewis**, **klewis@hoffmanmedia.com**. We accept any size file via Dropbox or WeTransfer.

### For submitting Digital Advertising:

Creative for custom content and digital placements should be directed to **Gretchen Norris**, **gnorris@hoffmanmedia.com**.

# ADVERTISING CONTACTS





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# HOLIDAY GIFT GUIDES







Readers are on the hunt for holiday gifting, recipes, and entertaining inspiration. Capitalize on this busy season with holiday offerings specifically geared to *Cooking with Paula Deen*.

### **OPPORTUNITIES**

- Print advertising in Holiday Gift Guide special section for the Nov/Dec issue (also available for digital audience as a blog post)
- Cooperative marketing camapigns with complementary product partners, such as 12 Days of Cookies and Holiday How-To
- Digital sweepstakes and gift giveaways
- Q4 Digital bundles, including editorial e-newsletter ads and social posts

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