

## $\mathsf{O} \mathsf{V} \mathsf{E} \mathsf{R} \mathsf{V} \mathsf{I} \mathsf{E} \mathsf{W}$

# Southern CAST IRON

Passed down from generation to generation, cast iron is a treasure beyond worth. An heirloom skillet bears the memories of a thousand meals and experiences, seasoned into its storied surface layer by layer. *Southern Cast Iron* celebrates those meals, the cooks who made them, and the makers and collectors who share our passion for this workhorse of the Southern kitchen.

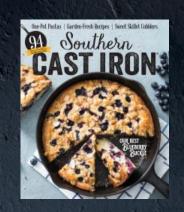
> 50 + NEW RECIPES IN EACH ISSUE

Print Total Distribution 150,000 Frequency 6x

# Digital

Monthly Page Views 149,600 E-Newsletter Subscribers 5,904 Average Open Rate 23.7% Average Clicks 3%

Social **f F** 



346,992 TOTAL REACH



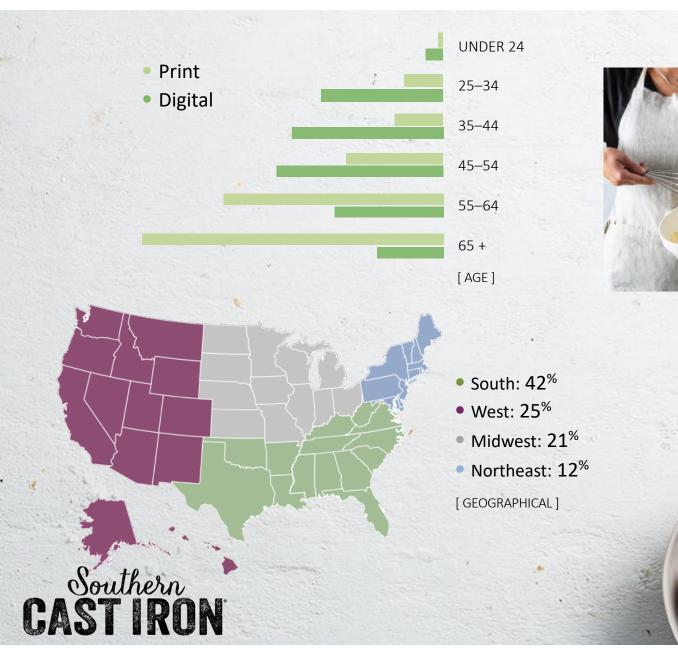
AUDIENCE

74%

FEMALE

26<sup>%</sup> MALE

[GENDER]



Sources—Print: Publisher's 2019 Statement of Ownership; Digital and Social: Google Analytics, based on Sept. 2019 data.

#### READER STATISTICS







spend more than 1 hour reading each issue







Sources—Print: Publisher's 2018 Statement of Ownership; Digital and Social: Google Analytics, based on Jan. 2019 data.

# 2020 2021 EDITORIAL CALENDAR



Sept | Oct

On Sale 8/25

Nov | Dec

On Sale 11/3

On Sale 12/8







**Southern Cast Iron** was crafted to allow readers to slow down, unplug, and escape without distraction. Turning the pages is an experience readers can feel in the weight and texture of the paper in their hands, taste in the mouthwatering recipes, and see in the compelling images and clean design.

Success is due to a trusting readership eager to dig into the next issue. Combined with a commitment to a **30/70 ad-to-edit ratio**, it creates a targeted, expected environment for advertising.

Advertising Rates Cover 2, Page 1 \$9,450 Spread \$7,800 Full Page \$4,500 Cover 4 \$6,140

Ad Specs Trim Size 9.0" x 10.875" Full Page 9.25" x 11.125" (bleed only)

# **Digital Editions**

All advertisements run on digital editions at no additional charge. Option to include a hyperlink to direct readers to advertiser website.

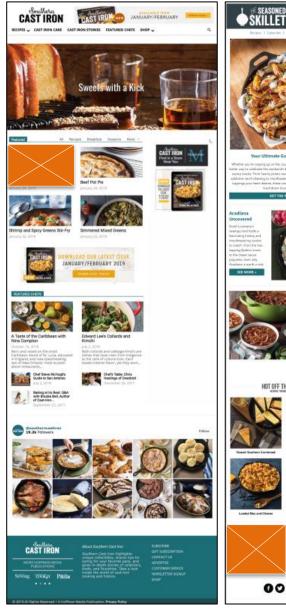
# Business Reply Card, Polybag, and Inserts

Pricing available upon request; all business reply cards must accompany a minimum of a full-page advertisement.

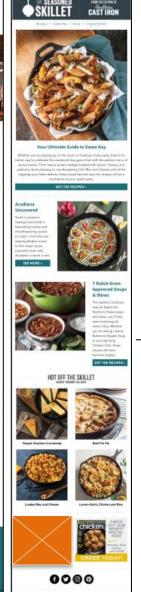
Frequency pricing and custom program proposal available upon request. All rates are net.

#### DIGITAL MARKETING





[ BLOG POST VIA HOME PAGE ]



[E-NEWSLETTER AD]

# Southern CAST IRON

Written by the editors of Southern Cast Iron, digital placements allow content to travel to meet readers in the right place, through the right platform, at the right moment on their journey.

Leverage our deep expertise in engaging content creation and get to know our passionate audience through custom digital and social placements timed to complement your internal marketing campaigns and drive web traffic.

# **Advertising Placements**

## **Blog Post**

- Advertiser logo
- 3+ images ٠
- Links to advertiser website ٠
- 300–500 words .
- Option to embed video ٠

#### E-Newsletter Ad

- 300x250 px ad ٠
- Link to advertiser website ٠
- GIF or JPEG accepted



For more information, please contact your account manager or Gretchen Norris, gnorris@hoffmanmedia.com. .



#### What's in Season in Louisiana



#### The Louisiana Oyster Trail

French settlers in Louisiana began cutivating oysters as early as 1540, and the underwater delicacy has played a large role in the development of the state over arise. Over the years, Louisiannas have discovered a variety of uses for cysters, more efficient ways to harvest cysters, and even methods to gather seed cysters and plant them in more favorable environments. Learn more about this classic bayou delicacy and other seasonal sealbod selectors. Read our Chef Chu With Ryan Trahan to learn more about cooking with cysters.



#### **Other Louisiana Culinary Trails**

Southwest Louisiana Boudin Trail Louisiana Brewary Trail Louisiana Heliday Trail of Ughts Louisiana'n Cejun Bayou Food Trail

For more information, visit Louistana Travel.com,



[ SPONSORED E-NEWSLETTER ]



This hearty salad brings a taste of the South's winter bounty to the table.



SOUTHERNCASTIRON.COM Greens and Cornbread Salad - Southern Cast Iron Inspired by Italian panzanella, this hearty salad brings a tast...

#### [FACEBOOK]



417 likes southerncastiron Get evenly cooked, crispy chicken by using this simple skillet trick. (Link in profile) #southerncastiron https://buff.ly/2TyAd2y ... more

#### [INSTAGRAM]

# **Advertising Placements**

#### **Sponsored E-Newsletter**

- Advertiser logo
- 3+ images
- Links to advertiser website
- Up to 300 words
- GIF accepted

#### Facebook

- Single image, series of 2–5 images, or short video
- Link to advertiser website
- Advertiser handle and hashtags
- Paid promotion included

#### Instagram

- Single image, series of 2–5 images, or short video
- Link to advertiser website in bio
- Advertiser handle and hashtags

# Additional Opportunities

Social Media Platform Takeover

Influencer Network Program

Reader Sweepstakes

We accept third-party impression and click tracking pixels on digital placements. Sponsorship verbiage included in compliance with the Federal Trade Commission.





The editors of *Southern Cast Iron* have launched a special marketplace section to answer the most frequent question asked by readers: **What are your favorite products?** 

It's no secret readers are constantly on the hunt for new finds to spice up their cooking and enrich their love of cast iron. This new section will appear in each issue and feature up to two pages of products to help readers discover the latest industry must-haves.

Space in each issue is limited, guaranteeing your latest product is front and center for a targeted, engaged audience in your ideal demographic.

RATE \$700 SPECS 3.875" x 4.875"

Extend your reach with digital and social media placements.

Discounts available with purchase of a full year.

#### BRANDED CONTENT





Hoffman Media's branded content division, StoryMaker, offers advertisers access to an in-house team of writers, designers, photographers, videographers, event planners, and content creators to help tell their story.

Promoting your custom program across multiple platforms provides for a complete, well-rounded opportunity to generate dynamic conversations with current and new customers in an editorial style.

# Opportunities

Insert Polybag Reader Sweepstakes Influencer Network Program Test Kitchen Partnership Recipe Development Food and Prop Styling Photography Videography Custom Book Publishing Catalog/Travel Guide Development and Production Restaurant Takeover Event Planning and Execution White Glove Content Creation

For more information, please contact your account manager or Gretchen Norris, gnorris@hoffmanmedia.com.

# SUBMITTING ARTWORK



Creative for custom content and digital placements should be directed to Gretchen Norris, *gnorris@hoffmanmedia.com*.

For print ad creative 10MB or less, send directly to Kimberly Lewis, *klewis@hoffmanmedia.com*. We accept any size file via Dropbox or WeTransfer.

# For submitting via FTP:

# STEP 1

**For iOS (Mac):** Use Fetch (fetchsoftworks.com) or Transmit (panic.com/transmit) to sign on to ftp.hoffmanmedia.com. Your customer user name is "anonymous," and your password will be your email address.

**For Windows (PC) and Internet Explorer 7:** Type in the URL ftp.hoffmanmedia.com and press enter. Click on the page button at the top right and select "Open FTP Site in Windows Explorer."

# For Windows (PC) and Internet Explorer 6 or earlier, or any other

**browser:** Type in the URL ftp.hoffmanmedia.com and press enter. Go to "File" and choose "Log On As." Your user name is "anonymous," and your password will be your email address.

# STEP 2

Place your file in the appropriate magazine folder, and notify your advertising production representative that the file is ready for download.

#### ADVERTISING CONTACTS





Katie Hagan | Account Director AL, FL, TN ck-hagan@hotmail.com 251.802.4994

Kathy Gross | Account Director FL, GA, KY, MD, NC, SC, VA, DC, WV kgross@hoffmanmedia.com 203.505.8405

Katie Guasco | Account Director LA, MS, AR, TX kguasco@hoffmanmedia.com 225.485.8830

Mary-Evelyn Dalton | Account Manager maryeveholder@comcast.net 615.481.2595

Kevin Masse | Digital and Social Brand Partnerships kmasse@hoffmanmedia.com 716.860.8280