# cookin'



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## LOUISIANA LOUISI

Louisiana Cookin' celebrates the wholly unique culture and lifestyle of Louisiana. We serve the enthusiasts who cherish the flavors of its food and its historical charm and who are ready to laissez les bon temps rouler! From homecooked étouffées to chef creations, we inspire our audience with heartwarming stories steeped in centuries of traditional Cajun and Creole comfort.

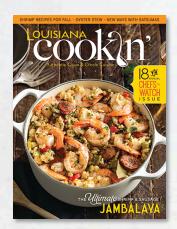
> 40<sup>+</sup> NEW RECIPES IN EACH ISSUE

Print Total Distribution 50,000 Frequency 6x

Digital Monthly Page Views 578,157 E-Newsletter Subscribers 47,003

Social **f b p y** 

Followers 423,725 Average Reach per Facebook Post 10,100



**1,098,885** TOTAL REACH

Sources—Print: Publisher's 2019 Statement of Ownership; Digital and Social: Google Analytics, based on Sept. 2019 data.

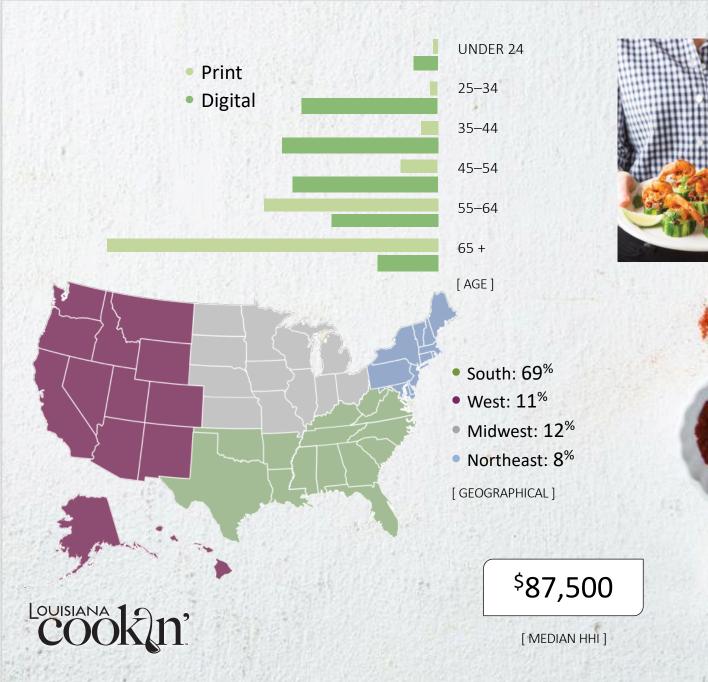
AUDIENCE

65%

FEMALE

35<sup>%</sup> MALE

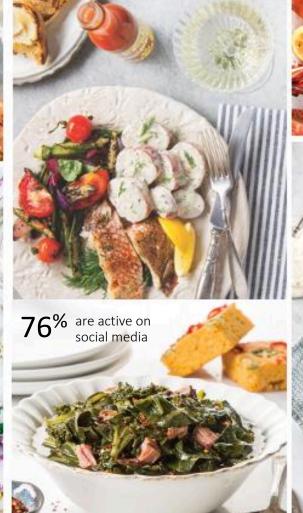
[GENDER]



#### READER STATISTICS



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96<sup>%</sup> purchased a specialty ingredient for a recipe



72<sup>%</sup> purchased a product written about or advertised in *Louisiana Cookin*'

#### 2020 | 2021 EDITORIAL CALENDAR

## cookin'

Mar | Apr *Crawfish Issue* Sales Close 12/12 On Sale 2/11

May | Jun *Travel Issue* Sales Close 2/20 On Sale 4/14 Jul | Aug *Eat Local Issue* Sales Close 4/15 On Sale 6/9

Sept | Oct Chefs to Watch Issue Sales Close 6/17 On Sale 8/11 Nov | Dec Holiday Entertaining Issue Sales Close 8/20 On Sale 10/13

Jan | Feb 2021 *Mardi Gras Issue* Sales Close 10/15 On Sale 12/15

#### **IN EVERY ISSUE**

- Recipes
- Cocktails
- Restaurant & Chef
  Features
- Destination Guide
- Festivals & Events
- Lagniappe



For more information, please contact your account manager or Gretchen Norris, gnorris@hoffmanmedia.com.

Editorial content and dates subject to change.

#### PRINT MARKETING





*Louisiana Cookin'* invites readers to slow down, unplug, and escape to the Bayou State without distraction. Turning the pages is an experience readers can feel in the weight and texture of the paper in their hands, taste in the mouthwatering recipes, and see in the compelling images and clean design.

Success is due to a loyal, trusting readership confident the publication will deliver every time. Combined with a commitment to a **30/70 ad-to-edit ratio**, it creates a targeted, expected environment for advertising.

#### Advertising Rates Cover 2, Page 1 \$6,720 Spread \$5,600 Full Page \$3,200 2/<sub>3</sub> Page \$2,560 1/<sub>2</sub> Page \$2,080 1/<sub>3</sub> Page \$1,600 1/<sub>4</sub> Page \$1,240 Cover 4 \$4,400

#### Ad Specs

Trim Size 7.875" x 10.5" Full Page 6.875" x 9.375" (bleed 8.125" x 10.75") <sup>2</sup>/<sub>3</sub> Page 4.5" x 9.375" <sup>1</sup>/<sub>2</sub> Page (H) 6.875" x 4.625" <sup>1</sup>/<sub>3</sub> Page (SQ) 4.5" x 4.625" <sup>1</sup>/<sub>3</sub> Page (V) 2.1875" x 9.375" <sup>1</sup>/<sub>4</sub> Page 3.375" x 4.625"

#### **Digital Editions**

All advertisements run on digital editions at no additional charge. Option to include a hyperlink to direct readers to advertiser website.

### Business Reply Card, Polybag, and Inserts

Pricing available upon request; all business reply cards must accompany a minimum of a full-page advertisement.

Frequency pricing and custom program proposal available upon request. 1/6 P, 1/8 P, and 1/12 P ad sizes are accepted; ask your account manager for current rates. All rates are net.







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#### DIGITAL MARKETING

### COOK n'

Written by the editors of *Louisiana Cookin'*, digital placements allow content to travel to meet readers in the right place, through the right platform, at the right moment on their journey.

Leverage our deep expertise in engaging content creation and get to know our passionate audience through custom digital and social placements timed to complement your internal marketing campaigns and drive web traffic.

#### Advertising Placements

#### **Blog Post**

- Advertiser logo
- 3+ images
- Links to advertiser website
- 300–500 words
- Option to embed video

#### E-Newsletter Ad

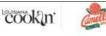
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- 300x250 px ad
- Link to advertiser website
- GIF or JPEG accepted

[ E-NEWSLETTER AD ]



For more information, please contact your account manager or Gretchen Norris, gnorris@hoffmanmedia.com.





#### Mardi Gras Recipes & Party Ideas from Camellia Beans

Serving up northeases and rice is a betweek Montasy tradition, but it is also and grant may be here a cover during March Shan. If you here its orderate Carried on another where you and, hus to Scharden Barra hot have you applications to anywares March Schargung, and grant delates are than you applications to March Scharz hotes (you compary waves. With councils is a segmentation is an its and March Scharzmaich coget the pump going, you and your friends are some to have appendix.

#### How to Host a Mardi Gras Part















[SPONSORED E-NEWSLETTER]



[FACEBOOK]

114 Likes - 16 Comments - 289 Shares



#### [INSTAGRAM]

AGRAM]

#### **Advertising Placements**

#### **Sponsored E-Newsletter**

- Advertiser logo
- 3+ images
- Links to advertiser website
- Up to 300 words
- GIF accepted

#### Facebook

- Single image, series of 2–5 images, or short video
- Link to advertiser website
- Advertiser handle and hashtags
- Paid promotion included

#### Instagram

- Single image, series of 2–5 images, or short video
- Link to advertiser website in bio
- Advertiser handle and hashtags

#### Additional Opportunities

Social Media Platform Takeover

Influencer Network Program

Reader Sweepstakes

We accept third-party impression and click tracking pixels on digital placements. Sponsorship verbiage included in compliance with the Federal Trade Commission.

#### BON TEMPS MARKETPLACE



## cook n'

The editors of *Louisiana Cookin'* have launched a special marketplace section to answer the most frequent question asked by readers: **What are your favorite products?** 

It's no secret readers are constantly on the hunt for new finds to spice up their cooking and get them ready to *laissez les bon temps rouler*. This new section will appear in each issue and feature up to two pages of must-have products to help readers celebrate the unique culture and lifestyle of Louisiana.

Space in each issue is limited, guaranteeing your latest product is front and center for a targeted, engaged audience in your ideal demographic.

RATE \$625 SPECS 3.375" x 4.625"

Extend your reach with digital and social media placements.

Discounts available with purchase of a full year.

#### BRANDED CONTENT



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Hoffman Media's branded content division, StoryMaker, offers advertisers access to an in-house team of writers, designers, photographers, videographers, event planners, and content creators to help tell their story.

Promoting your custom program across multiple platforms provides for a complete, well-rounded opportunity to generate dynamic conversations with current and new customers in an editorial style.

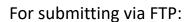
#### Opportunities

Advertorial Content Co-Op Partnership Tipped Cover Insert Polybag Reader Sweepstakes Influencer Network Program Test Kitchen Partnership Recipe Development Food and Prop Styling Photography Videography Custom Book Publishing Catalog/Travel Guide Development and Production Restaurant Takeover Event Planning and Execution White-Glove Content Creation

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#### SUBMITTING ARTWORK

## cookn'



Gretchen Norris, gnorris@hoffmanmedia.com.

#### STEP 1

WeTransfer.

**For iOS (Mac):** Use Fetch (fetchsoftworks.com) or Transmit (panic.com/transmit) to sign on to ftp.hoffmanmedia.com. Your customer user name is "anonymous," and your password will be your email address.

Creative for custom content and digital placements should be directed to

For print ad creative 10MB or less, send directly to Kimberly Lewis, *klewis@hoffmanmedia.com*. We accept any size file via Dropbox or

**For Windows (PC) and Internet Explorer 7:** Type in the URL ftp.hoffmanmedia.com and press enter. Click on the page button at the top right and select "Open FTP Site in Windows Explorer."

#### For Windows (PC) and Internet Explorer 6 or earlier, or any other

**browser:** Type in the URL ftp.hoffmanmedia.com and press enter. Go to "File" and choose "Log On As." Your user name is "anonymous," and your password will be your email address.

#### STEP 2

Place your file in the appropriate magazine folder, and notify your advertising production representative that the file is ready for download.

#### ADVERTISING CONTACTS





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