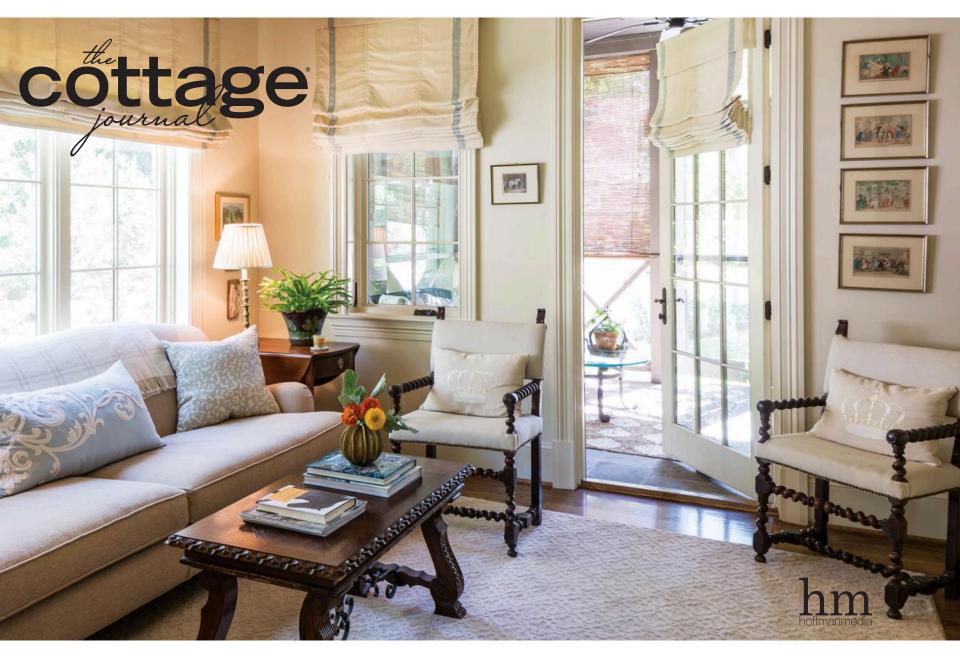
#### 2020 MEDIA KIT



## $\mathsf{O} \mathsf{V} \mathsf{E} \mathsf{R} \mathsf{V} \mathsf{I} \mathsf{E} \mathsf{W}$





*The Cottage Journal* offers an inspirational collection of charming homes and gardens that celebrates a lifestyle defined by an appreciation of quality over quantity, a pride of place, and living large while leaving a smaller footprint.

> Fresh yle Ideas Decorating

751,898 TOTAL REACH Print Total Distribution 260,000 Frequency 5x

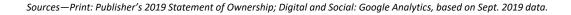
#### Digital

Monthly Page Views 178,470 E-Newsletter Subscribers 77,260 Average Open Rate 17.2%

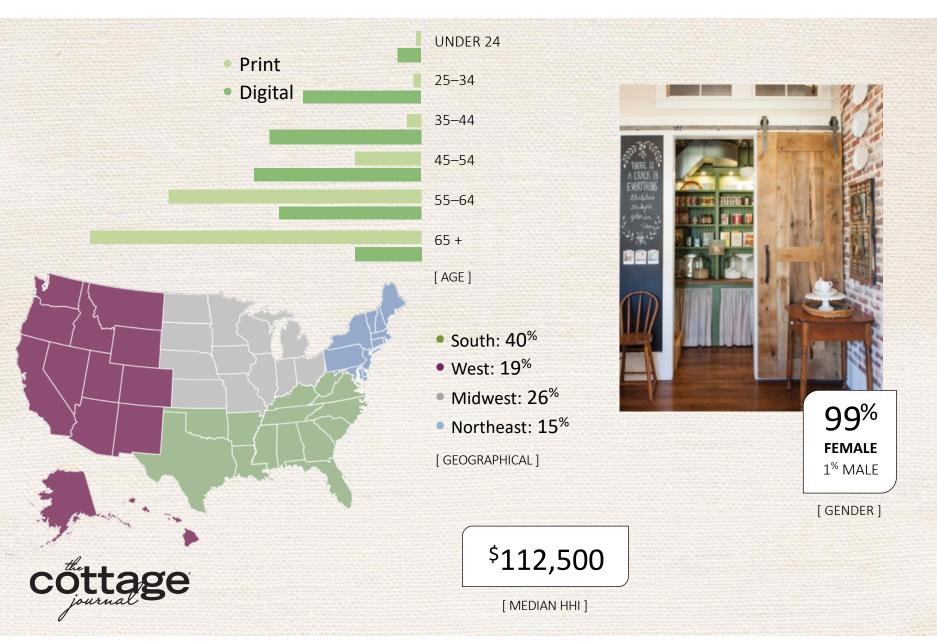
## Social f 🖻 🤊 💟

Followers 236,168 Average Reach per Facebook Post 2,000

Average Interactions per Instagram Post 3,000 likes and 36 comments



## AUDIENCE



Sources—Print: Publisher's 2019 Statement of Ownership; Digital and Social: Google Analytics, based on Sept. 2019 data; HHI: 2018 reader survey.

## READER STATISTICS













Source—2018 reader survey

## 2020 | 2021 EDITORIAL CALENDAR



Editorial content and dates subject to change. Ask your account manager about The Cottage Journal special interest publications (SIPs).



**The Cottage Journal** was crafted to allow readers to slow down, unplug, and escape without distraction. Turning the pages is an experience readers can feel in the weight and texture of the paper in their hands and see in the compelling images and clean design.

Success is due to a loyal, trusting readership confident the publication will deliver every time. Combined with a commitment to a **30/70 ad-to-edit ratio**, it creates a targeted, expected environment for advertising.

Advertising Rates Cover 2, Page 1 \$21,000 Spread \$17,500 Full Page \$10,000 2/<sub>3</sub> Page \$10,000 1/<sub>2</sub> Page \$6,500 1/<sub>3</sub> Page \$6,500 1/<sub>4</sub> Page \$3,875 Cover 4 \$13,750

## Ad Specs

Trim Size 7.875" x 10.5" Full Page 8.125" x 10.75" (bleed only) <sup>2</sup>/<sub>3</sub> Page 4.5" x 9.375" <sup>1</sup>/<sub>2</sub> Page (H) 6.875" x 4.625" <sup>1</sup>/<sub>3</sub> Page (SQ) 4.5" x 4.625" <sup>1</sup>/<sub>3</sub> Page (V) 2.1875" x 9.375" <sup>1</sup>/<sub>4</sub> Page 3.375" x 4.625"

## **Digital Editions**

All advertisements run on digital editions at no additional charge. Option to include a hyperlink to direct readers to advertiser website.

## Business Reply Card, Polybag, and Inserts

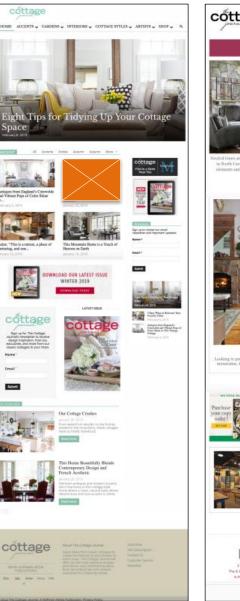
Pricing available upon request; all business reply cards must accompany a minimum of a full-page advertisement.



Frequency pricing and custom program proposals available upon request. All rates are net.

### DIGITAL MARKETING





[ BLOG POST VIA HOME PAGE]



[E-NEWSLETTER AD]

# cottage

Written by editors, *The Cottage Journal* digital placements allow content to travel to meet readers in the right place, through the right platform, at the right moment on their journey.

Leverage our deep expertise in engaging content creation and get to know our passionate audience through custom digital and social placements timed to complement your internal marketing campaigns and drive web traffic.

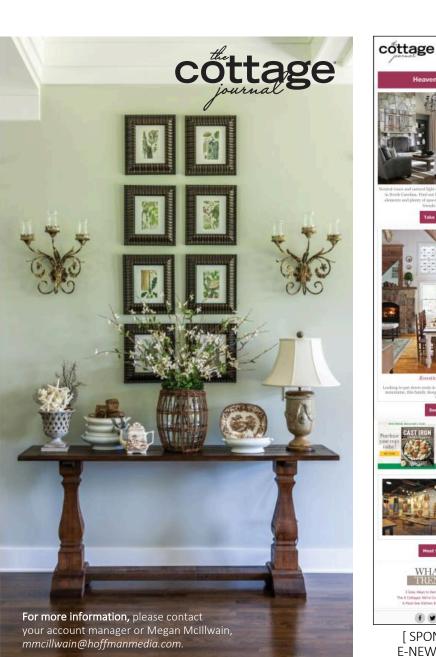
## Advertising Placements

#### **Blog Post**

- Advertiser logo
- 3+ images
- Links to advertiser website
- 300–500 words
- Option to embed video

## E-Newsletter Ad

- 300x250 px ad
- Link to advertiser website
- GIF or JPEG accepted



Heaven on Earth OV 3,697 likes WHAT'S #frontdoor #greenery f ¥ @ 0 [ SPONSORED E-NEWSLETTER ]

6900



[FACEBOOK]



## **Advertising Placements**

#### Sponsored E-Newsletter

- Advertiser logo
- 3+ images
- Links to advertiser website
- Up to 300 words
- GIF accepted

#### Facebook

- Single image, series of 2–5 images, or short video
- Link to advertiser website
- Advertiser handle and hashtags
- Paid promotion included

#### Instagram

- Single image, series of 2–5 images, or short video
- Link to advertiser website in bio
- Advertiser handle and hashtags

## Additional Opportunities

Social Media Platform Takeover

Influencer Network Program

Reader Sweepstakes

We accept third-party impression and click tracking pixels on digital placements. Sponsorship verbiage included in compliance with the Federal Trade Commission.

## STYLE CORNER





The editors of *The Cottage Journal* have launched a special marketplace section to answer the most frequent question asked by readers: **What are your favorite products?** 

It's no secret readers are constantly on the hunt for hidden gems and new finds. This new section will appear in each issue and feature up to two pages of must-have products perfect for *The Cottage Journal* enthusiasts.

Space in each issue is limited, guaranteeing your latest product is front and center for a targeted, engaged audience in your ideal demographic.

RATE \$950 SPECS 3.375" x 4.625"

Extend your reach with digital and social media placements.

Discounts available with purchase of a full-year.





Hoffman Media's branded content division, StoryMaker, offers advertisers access to an in-house team of writers, designers, photographers, videographers, event planners, and content creators to help tell their story.

Turnkey, a custom program promoted across multiple platforms, provides for a complete, well-rounded opportunity to generate dynamic conversations with current and new customers in an editorial style.

## Opportunities

Advertorial Content	Food and Prop Styling
Co-Op Partnership	Photography
Tipped Cover	Videography
Insert	Custom Book Publishing
Polybag	Catalog/Travel Guide Development
Reader Sweepstakes	and Production
Influencer Network Program	Restaurant Takeover
Test Kitchen Partnership	Event Planning and Execution
Recipe Development	White-Glove Content Creation

For more information, please contact your account manager or Megan McIllwain, mmcillwain@hoffmanmedia.com.

## SUBMITTING ARTWORK



Creative for custom content and digital placements should be directed to Megan McIllwain, mmcillwain@hoffmanmedia.com.

For print ad creative 10MB or less, send directly to Kimberly Lewis, klewis@hoffmanmedia.com, or Rachel Collins, rcollins@hoffmanmedia.com. We accept any size file via Dropbox or WeTransfer.

## For submitting via FTP:

## STEP 1

**For iOS (Mac):** Use Fetch (fetchsoftworks.com) or Transmit (panic.com/transmit) to sign on to ftp.hoffmanmedia.com. Your customer user name is "anonymous," and your password will be your email address.

**For Windows (PC) and Internet Explorer 7:** Type in the URL ftp.hoffmanmedia.com and press enter. Click on the page button at the top right and select "Open FTP Site in Windows Explorer."

## For Windows (PC) and Internet Explorer 6 or earlier, or any other

**browser:** Type in the URL ftp.hoffmanmedia.com and press enter. Go to "File" and choose "Log On As". Your user name is "anonymous," and your password will be your email address.

## STEP 2

Place your file in the appropriate magazine folder, and notify your advertising production representative that the file is ready for download.

#### ADVERTISING CONTACTS





Katie Hagan | Account Director AL, FL, TN ck-hagan@hotmail.com 251.802.4994

Kathy Gross | Account Director FL, GA, KY, MD, NC, SC, VA, DC, WV kgross@hoffmanmedia.com 203.505.8405

Katie Guasco | Account Director LA, MS, AR, TX kguasco@hoffmanmedia.com 225.485.8830

Mary-Evelyn Dalton | Account Manager maryeveholder@comcast.net 615.481.2595

Kevin Masse | Digital and Social Brand Partnerships kmasse@hoffmanmedia.com 716.860.8280