2020 MEDIA KIT



$\mathsf{O} \mathsf{V} \mathsf{E} \mathsf{R} \mathsf{V} \mathsf{I} \mathsf{E} \mathsf{W}$

TeaTime[.]

Written by tea lovers, for tea lovers, *TeaTime* revels in the elegance, timelessness, and traditions of tea that enhance readers' lives. We focus on the beauty of the tea experience: the pleasure of tasting tea, the fellowship it builds, the setting, and the joy of hosting people. Print Total Distribution 110,000 Frequency 6x

Digital Monthly Page Views 252,242 E-Newsletter Subscribers 72,516

Social f @ P S Followers 114,723 Average Reach per Facebook Post

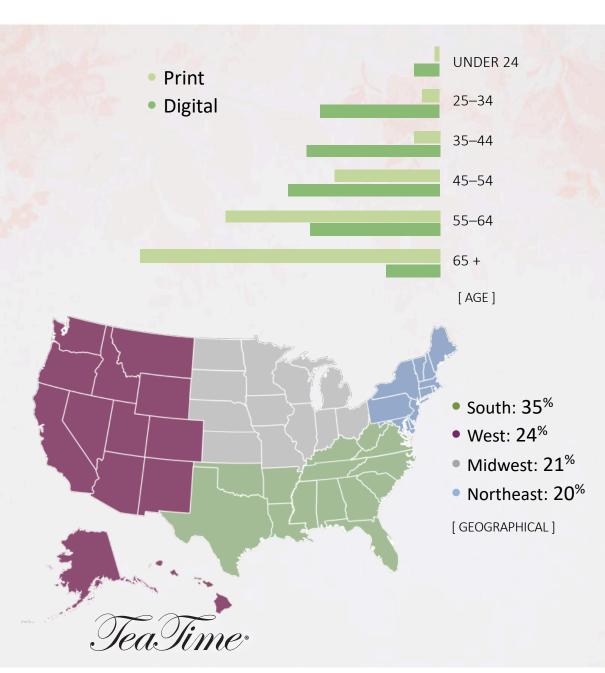
4,500 Average Interactions per Instagram Post 815 likes and 15 comments



549,481 TOTAL REACH

Sources—Print: Publisher's 2019 Statement of Ownership; Digital and Social: Google Analytics, based on Sept. 2019 data.

AUDIENCE





^{\$}87,500

[MEDIAN HHI]

READER STATISTICS







rate *TeaTime* as excellent, when compared to other publications they read









```
62<sup>%</sup> purchased a product written
about or advertised in TeaTime
```



Sources—2018 reader survey.

2020 | 2021 EDITORIAL CALENDAR

Mar | Apr French Issue Sales Close 12/2 On Sale 2/4

eaTime

May | Jun Summer Celebrations Sales Close 1/30 On Sale 4/7

Jul | Aug British Issue Sales Close 4/1 On Sale 6/9

Sep | Oct Harvest Teatimes Sales Close 6/4 On Sale 8/11 Nov | Dec Holiday Issue Sales Close 8/6 On Sale 10/13

Jan | Feb 2021 French Issue Sales Close 9/30 On Sale 12/8

For more information, please contact your account manager or Megan McIllwain, mmcillwain@hoffmanmedia.com.



Editorial content and dates subject to change. Ask your account manager about TeaTime special interest publications (SIPs).

PRINT MARKETING



Advertising Rates Cover 2, Page 1 \$9,240 Spread \$7,700 Full Page \$4,400 ²/₃ Page \$3,520 ¹/₂ Page \$2,860 ¹/₃ Page \$2,200 ¹/₄ Page \$1,705 Cover 4 \$6,050

Ad Specs Trim Size 7.875" x 10.5" Full Page 6.875" x 9.375" (bleed 8.125" x 10.75") ²/₃ Page 4.5" x 9.375" ¹/₂ Page (H) 6.875" x 4.625" ¹/₃ Page (SQ) 4.5" x 4.625" ¹/₃ Page (V) 2.1875" x 9.375" ¹/₄ Page 3.375" x 4.625"



TeaTime allows enthusiasts to slow down, unplug, and escape with their favorite cup of tea. Turning the pages is an experience readers can feel in the weight and texture of the paper in their hands, taste in the mouthwatering recipes and tea pairings, and see in the compelling images and clean design.

Success is due to a loyal, trusting readership confident the publication will deliver every time. Combined with a commitment to a **30/70 ad-to-edit ratio**, it creates a targeted, expected environment for advertising.

Digital Editions

All advertisements run on digital editions at no additional charge. Option to include a hyperlink to direct readers to advertiser website.

Business Reply Card, Polybag, and Inserts

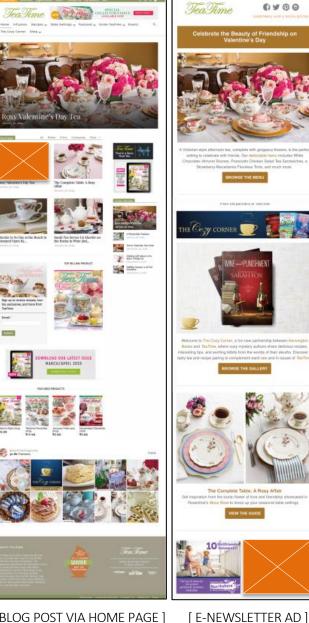
Pricing available upon request; all business reply cards must accompany a minimum of a full-page advertisement.

DIGITAL MARKETING

TeaTime.

Written by the editors of *TeaTime*,





BLOG POST VIA HOME PAGE]

digital placements allow content to travel to meet readers in the right place, through the right platform, at the right moment on their journey. Leverage our deep expertise in engaging content creation, and get to know our passionate audience through custom digital and social placements timed to complement your internal marketing campaigns and drive web traffic.

6¥00

Advertising Placements

Blog Post

- Advertiser logo
- 3+ images
- Links to advertiser website
- 300–500 words •
- Option to embed video ٠

E-Newsletter Ad

- 300x250 px ad ٠
- Link to advertiser website ٠
- GIF or JPEG accepted ٠





drig tips, and other exciting lidbits from the worlds of their situat a coairing to complement each tale with The



where she doesn't let the occasional murder ings, literary trivia nights, and serving Ha n coffice shop to instalige of to should out the second second or on



o delicious than the last. Those multim are a particular favorite o as they look to one of her lavestic huits-tak EAD MORE

> [SPONSORED E-NEWSLETTER]

TeaTime Magazine

Treat your guests this Valentine's Day with our delightfully sweet Rosy Chocolate-Raspberry Tartlets. They pair wonderfully with a delicious pot of Simpson & Vail's "Beatrix Potter's Herbal Tisane Blend." Find the recipe at https://buff.ly/2WHQbsY. #TeaTimeMagFeed #TeaTir



[FACEBOOK]



Advertising Placements

Sponsored E-Newsletter

- Advertiser logo
- 3+ images
- Links to advertiser website
- Up to 300 words
- GIF accepted

Facebook

- Single image, series of 2–5 images, or short video
- Link to advertiser website
- Advertiser handle and hashtags ٠
- Paid promotion included

Instagram

- Single image, series of 2-5 images, or short video
- Link to advertiser website in bio
- Advertiser handle and hashtags

Additional Opportunities

Social Media Platform Takeover

Influencer Network Program

Reader Sweepstakes

We accept third-party impression and click tracking pixels on digital placements. Sponsorship verbiage included in compliance with the Federal Trade Commission.

For more information, please contact your account manager or Megan McIllwain, mmcillwain@hoffmanmedia.com.



TEATIME DELIGHTS



Tea:Time

The editors of *TeaTime* have launched a special marketplace section to answer the most frequent question asked by readers: **What are your favorite products?**

It's no secret readers are constantly on the hunt for hidden gems and new finds. This new section will appear in each issue and feature up to two pages of beautiful, must-have products perfect for tea enthusiasts.

Space in each issue is limited, guaranteeing your latest product is front and center for a targeted, engaged audience in your ideal demographic.

RATE \$750 SPECS 3.375" x 4.625"

Extend your reach with digital and social media placements.

Discounts available with purchase of a full year.

BRANDED CONTENT





Hoffman Media's branded content division, StoryMaker, offers advertisers access to an in-house team of writers, designers, photographers, videographers, event planners, and content creators to help tell their story.

Turnkey, a custom program promoted across multiple platforms, provides for a complete, well-rounded opportunity to generate dynamic conversations with current and new customers in an editorial style.

Opportunities

- Advertorial Content Co-Op Partnership Tipped Cover Insert Polybag Reader Sweepstakes Influencer Network Program Test Kitchen Partnership Recipe Development
- Food and Prop Styling Photography Videography Custom Book Publishing Catalog/Travel Guide Development and Production Restaurant Takeover Event Planning and Execution White-Glove Content Creation

For more information, please contact your account manager or Megan McIllwain, mmcillwain@hoffmanmedia.com.

SUBMITTING ARTWORK



Creative for custom content and digital placements should be directed to Megan McIllwain, mmcillwain@hoffmanmedia.com.

For print ad creative 10MB or less, send directly to Samantha Sullivan, ssullivan@hoffmanmedia.com. We accept any size file via Dropbox or WeTransfer.

For submitting via FTP:

STEP 1

For iOS (Mac): Use Fetch (fetchsoftworks.com) or Transmit (panic.com/transmit) to sign on to ftp.hoffmanmedia.com. Your customer user name is "anonymous," and your password will be your email address.

For Windows (PC) and Internet Explorer 7: Type in the URL ftp.hoffmanmedia.com and press enter. Click on the page button at the top right and select "Open FTP Site in Windows Explorer."

For Windows (PC) and Internet Explorer 6 or earlier, or any other

browser: Type in the URL ftp.hoffmanmedia.com and press enter. Go to "File" and choose "Log On As." Your user name is "anonymous," and your password will be your email address.

STEP 2

Place your file in the appropriate magazine folder, and notify your advertising production representative that the file is ready for download.

ADVERTISING CONTACTS



TeaTime[,]

Katie Hagan | Account Director AL, FL, TN ck-hagan@hotmail.com 251.802.4994

Kathy Gross | Account Director FL, GA, KY, MD, NC, SC, VA, DC, WV kgross@hoffmanmedia.com 203.505.8405

Katie Guasco | Account Director LA, MS, AR, TX kguasco@hoffmanmedia.com 225.485.8830

Mary-Evelyn Dalton | Account Manager maryeveholder@comcast.net 615.481.2595

Kevin Masse | Digital and Social Brand Partnerships kmasse@hoffmanmedia.com 716.860.8280