





# COOK 1

Louisiana Cookin' is the only national publication devoted to true connoisseurs of Louisiana's unique culture, cuisine, and travel destinations. Our mission is to provide our readers with the insider's guide to the best Louisiana foods, restaurants, culinary stops, and travel destinations throughout our 64 parishes. Each issue is full of specialty Cajun and Creole products, menu ideas, how-tos, and tips from amateur cooks and professional chefs alike. Louisiana Cookin' offers readers a glimpse into the ways of life of the unique individuals that give Louisiana a culture unto itself—and second to none when the subject is food.



#### **OUR READERS**



# Are Loyal & Passionate

Louisiana Cookin' readers are devoted to our publication and our brand. They trust our magazine to give them the very best Louisiana has to offer.

\$250,000

Average HHI **\$97,150** 

Average Age **53 years** 

Spend an average of **1 hour, 48 minutes** with each issue As a result of reading *Louisiana Cookin'* magazine:

79% have prepared a recipe

22% traveled to a featured location

38% dined in a featured restaurant

58% purchased a product

62% visited a featured website

Prepare an average of 2 recipes from each issue

78% are interested in attending Louisiana Cookin' events

when preparing a recipe are: ease of preparation, authenticity, and unique flavor/taste

Are the most interested in authentic Louisiana

cookbooks, spices/mixes, coffee, and specialty desserts

# Spend Money on Ingredients or Restaurants

There are plenty of ways to spend money on food, and our readers are always searching for new ingredients and restaurants to try.

Excluding ingredients on hand, nearly **54%** are willing to purchase **3 to 5 additional ingredients** to prepare a recipe

Over 88% have purchased a specialty or hard-to-find ingredient online or at a specialty food store in the last 12 months

They dine out an average of 2 times per week

Source: 2014 Louisiana Cookin' Readership Survey



#### **OUR READERS**



# Tap Into the Tourism Trade

The magazine reaches tourists via public placement in more than 13,000 hotel rooms and bed-and-breakfasts across Louisiana, and thousands of copies are snapped up at fairs, festivals, and farmers' markets.

#### **Premier New Orleans Hotels**

- JW Marriott Le Pavillon Le Richelieu
- Loews Hotel Hotel Monteleone
- Omni Royal Crescent Ritz-Carlton
- Royal Sonesta

#### Travel to Louisiana

With all that Louisiana has to offer, it's no surprise that our readers love to travel and experience the state. And when it comes to food and events, they look no further than the pages of *Louisiana Cookin*' to plan their trips.

Travel to Louisiana an average of 2 times a year

- **81%** of readers are willing to travel **250 miles or more** to reach a Louisiana destination
- **85%** said they are most interested in the Southeast region of Louisiana
- 83% are prompted to travel to Louisiana because of food

**61%** are prompted to travel to Louisiana because of festivals

**47%** said their favorite categories in the magazine, aside from recipes, are **travel and the event calendar** 

61% travel to Louisiana destinations by car

38% travel to Louisiana destinations by air

Source: 2014 Louisiana Cookin' Readership Survey



### — 2016 EDITORIAL -

#### **JANUARY/FEBRUARY Mardi Gras**

Ad Closing/Materials: 10/28/15 | On-Sale: 12/29/15

Louisiana's Best Gumbo

#### **MARCH/APRIL** Crawfish

Ad Closing/Materials Due: 12/19/15 | On-Sale: 2/16/16

Louisiana's Best Boiled Crawfish

#### **MAY/JUNE** The Travel Issue

Ad Closing/Materials Due: 2/17/16 | On-Sale: 4/19/16

Louisiana's Best Shrimp Dishes

#### JULY/AUGUST Eat Local

Ad Closing/Materials Due: 4/20/16 | On-Sale: 6/21/16

Louisiana's Best Classic Restaurants

#### **SEPTEMBER/OCTOBER Chefs to Watch**

Ad Closing/Materials Due: 6/15/16 | On-Sale: 8/16/16

Louisiana's Best Tamales

#### **NOVEMBER/DECEMBER Holiday Entertaining**

Ad Closing/Materials Due: 8/17/16 | On-Sale: 10/18/16

Louisiana's Best Takes on Bananas Foster





# **In Every Issue**

Afield & Afloat

Jay D. Ducote's ideas for preparing fresh seafood and wild game

Light & Fresh
A lighter take on tried-and-true
Louisiana favorites

In Season

Make the most of the season's best farmers' market finds

Learn the history behind the Bayou State's storied flavors and traditions

Chef's Table
Features on Louisiana's hottest
chefs and restaurants

Louisiana's Best
Editor's picks of the best in Louisiana,
from po'boys to gumbos

Local Pantry
Explores traditional Cajun and Creole ingredients and techniques

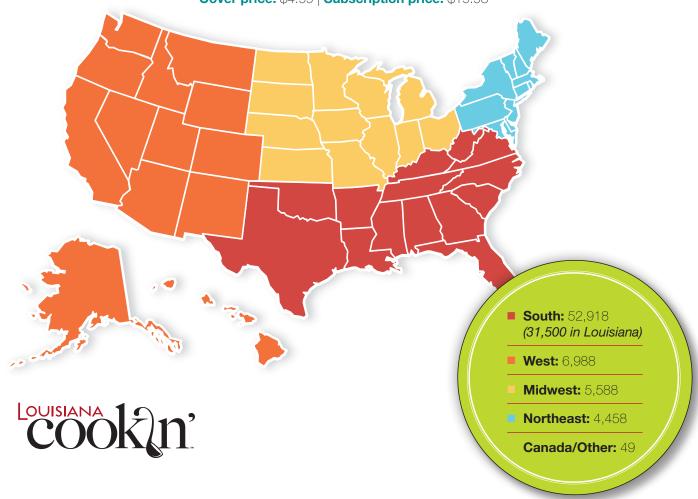
Swizzle Stick
A unique cocktail from one of
Louisiana's best watering holes



# 2016 LOUISIANA COOKIN' **CIRCULATION**

Frequency: 6x/year | Total readership: 550,000 | Average paid copies: 70,000

Cover price: \$4.99 | Subscription price: \$19.98





Publisher of eight successful circulation-driven titles, including Cooking with Paula Deen, Victoria, Southern Lady, Taste of the South, Entertain Decorate Celebrate, TeaTime, The Cottage Journal, and Louisiana Cookin'.

We strive for a 70/30% edit/ad ratio in all our magazines, guaranteeing a clean, uncluttered environment for readers and advertisers.

Follows a circulation strategy that asks a premium rate for all subscriptions with no verified copies, ensuring a fully engaged audience that grows organically.

















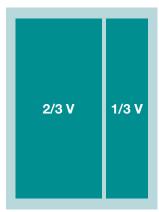
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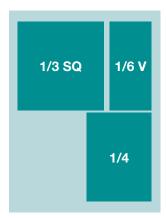
4,658,500

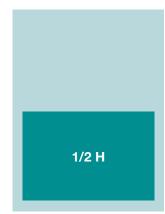
#### **MECHANICAL SPECS** -

**Publication Trim Size:** 7.875" x 10.5" **Note:** Keep all vital advertising material at least .25" from final trim edge.









Size	Non-Bleed	Bleed
Full Page	6.875" x 9.375"	8.125" x 10.75"
2/3 Page	4.5" x 9.375"	Available upon request
1/2 Page H	6.875" x 4.625"	Available upon request
1/3 Page SQ	4.5" x 4.625"	N/A
1/3 Page V	2.1875" x 9.375"	Available upon request
1/4 Page	3.375" x 4.625"	N/A
1/6 Page V	2.1875" x 4.625"	N/A



#### **Production Contact**

Attn: Louisiana Cookin', Production Hoffman Media, LLC 1900 International Park Drive, Suite 50 Birmingham, AL 35243

Phone: 205.262.2153 Fax: 205.991.0071

production1@hoffmanmedia.com

Press-ready PDF required along with InDesign, plus all images (EPS or TIFF) and fonts (printer and screen—limit the use of TrueType fonts). Pantone colors will be converted to process.

#### Please Note:

Hoffman Media will provide complimentary ad design on a limited basis. Please have photos, copy, and any other materials needed to produce your ad two weeks before the materials deadline to allow for design time and approvals. We will provide a maximum of two proofs at no charge.

#### Maximum Ink Density: 290

**Document Format:** InDesign (packaged files including images and fonts)

TIFF: Photoshop (minimum 300 dpi)

**EPS:** Photoshop (minimum 300 dpi); Illustrator (convert fonts to outlines and embedded graphics to CMYK)

**PDF:** Prior to the creation of the PDF, colors and images must be converted to CMYK (no spot colors or RGB). Save PDF as a "press ready" file.

All files sent, including camera-ready ads, pictures, logos, etc., must be a minimum of 300 dpi.

Monthly Uniques

168,700

**Email Subscribers** 

42,700

# **SPECS**

## Banner Options (Web)

 Box
 300x250

 Rectangle
 300x100

 Leaderboard
 728x90

 Skyscraper
 160x600

#### Banner Options (Email)

 Box
 300x250

 Rectangle
 300x100

 Banner
 640x200

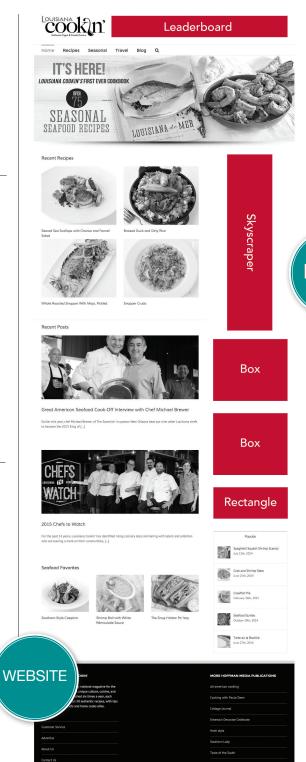
# **FILES**

#### Artwork

- Matching proportions at 72 dpi
- One 2x current dimensions for Retina displays

#### Email

Please email all files and hyperlink information to rcollins@hoffmanmedia.com.





Social Following: 173,100









